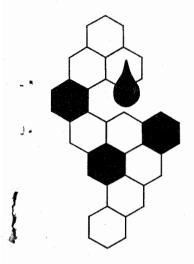
K. Vachey



Canadian Honey Council Conseil Canadien du Miel

Minutes and Proceedings 51st ANNUAL MEETING

CAPRI HOTEL KELOWNA, BRITISH COLUMBIA

> JANUARY 8, 9 & 10 1992

OFFICE:

CANADIAN HONEY COUNCIL

BOX 1566

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CANADIAN HONEY COUNCIL

OFFICERS

1991-92

PRESIDENT
VICE PRESIDENT
1st EXECUTIVE MEMBER
2nd EXECUTIVE MEMBER
SECRETARY-TREASURER

Roger Congdon Merv Malyon Barrie Termeer Jean-Pierre Chapleau Linda Gane

	Pas	st Presidents	
1940-41	 ,		W.R. Agar*
1.942		4	S.M. Deschenes*
1943			J.W. Braisthwaite*
1944			P.C. Colquhoun*
1945			A.T. Brown
1946			V.E. Phillips*
1947-49			F.R. Garland*
1950-51			J.N. Dyment
1952			P. Kowalski*
1953-54			W.H. Turnball*
1955-56			H.C. Allen*
1957-58			S.J. Lye
1959-65			V. Mesley
1966-67			F.J. Burnett
1968-69			E. Asher
1969-71			L. Truscott
1971-72			D.F. Peer
1972-74	•		R. Bird
1974-76			J.M. Smith
1976-78			G. Paradis
1978-80			T. Taylor
1980-82			H. Bryans
1982-84			M. Abrahamson
1984-86			J. Awram
1986-88			D. Hansen

HONORARY LIFE MEMBERS	. 4	PAST EXECU	JTIVE SEC	CRETARIES
J.N. Dument		1940	W.T.	Patterson
F.R. Armstrong		1941-48	R.M.	Pugh
D.F. Pearcey		1949	W.G.	LeMaistre*
H.C. Allen		1950-59	R.M.	Pugh
R.M. Pugh		1960-62	R.M.	McKay
F.R. Garland*		1962-69	J.E.	King*
F.L. Rathje*		1969-72	H.R.	Taylor
•		1972-75	F.R.	Garland*
* Deceased		1975-82	Fred	Rathje*
		1983-85	Bob [Douglas

1991-92 List of Delegates

Alberta Beekeepers' Association - Executive Member, Barrie Termeer, General Delivery, Rollyview, Alberta TOC 2KO (403) 986-30 B.C. Honey Producers Association - Terry Huxter, P.O. Box 2136, Grand Forks, British Columbia VOH 1HO (604) 442-5223

Saskatchewan Beekeepers' Association - Murray Hannigan, P.O. Box 367, Shellbrook, Saskatchewan SOJ 3EO (306) 747-3299 Mantioba Beekeepers' Association - Vice-President, Merv Malyon, Box 1162, Brandon, Manitoba R7A 6A4 (204) 725-1479

Ontario Beekeepers' Association - President, Roger Congdon, R.R. #1, Cottam, Ontario NOR 1BO (519) 839-4000

Quebec Beekeepers - FPMQ-U.P.A. - Jean-Pierre Chapleau, 1282 rang 8, St-Adrien de Ham, Quebec JOA 1CO (819) 828-2248

Maritimes Beekeepers' Association - Tom Cosman, R.R. #2, Wolfville, Nova Scotia BOP 1X0 (902) 542-9443

Supplier Representative - seat empty

(306) 864-2534 Co-op Representative - Ron Bacon, P.O. Box 94, Kinistino, Saskatchewan SOJ 1HO

Producer - Packer Representative - seat empty

Representative - Gard Otis, Dept. of Environmental Biology, University of Guelph, Guelph, Ontario N1G 2W1 Packer Representative - Jean Marc Labonte, 530 rang Nault, Victoriaville, Quebec G6P 7R5 (819) 758-3877 C.A.P.A.

(519) 824-4120

List of Canadian Honey Council Members - January 1991

PACKING PLANTS

Bee Maid Honey - Winnipeg, Manitoba
Billy Bee Honey Products Limited - Toronto, Ontario
Doyon & Doyon - Saint-Laurent, Quebec
Miel Labonte Inc. - Victoriaville, Quebec

SUPPLIERS

F.W. Jones & Son Ltd. - Bedford, Quebec

SUPPORTING MEMBERSHIPS - \$300.00+

Alberta Bouquet Apiaries Ltd., Lina

Saskatchewan Gane Apiaries Ltd., Nipawin

Hutch's Honey, Esterhazy

Ontario Roger G. Congdon, Cottam

J. Barry Davies, Seeleys Bay Munro Apiaries, Alvinston Termeers Apiaries Ltd., Finch

Quebec ODEM International Inc., Montreal

SUSTAINING MEMBERSHIPS - \$150.00+

B.C. Babe's Honey Farm, Victoria

Alberta Eric Abel, Gibbons

Christensen Bee Ranch Ltd., Mallaig

Cor De Wit and Son, Sunshine Honey Farm, Leduc

Ciphery Apiaries Limited, Sangudo Bonnie and Chester Emery, Bluffton

Alfred Hauk, Edmonton

Honeybear Apiaries Ltd., Rollyview Paradis Honey Ltd., Girouxville

Stinger Apiaries, Elk Point

Kenn Tuckey, Edmonton

Saskatchewan Busy Bee Farms, Tisdale

Gane Honey Farms Ltd., Aylsham Gane Honey Producers, Nipawin

Gaudet Apiaries Apiculture, Prince Albert

Don Green, White Fox

Moose Meadows Apiaries, Prince Albert

Wendell Honey Farms, MacNutt

Manitoba

Kitson Apiaries Ltd., Portage la Prairie

Turnbull Enterprises Ltd., Elgin

Ontario

Crerar's Honey Ltd., Vernon

John Van Alten, Dutchman's Gold, Carlisle

Nova Scotia

George B. Foote, Cambridge Station

G.G. Smeltzer, Kentville

BASIC MEMBERSHIPS - \$30.00+

B.C.

John N. Gates, Vernon
Ted Hancock, Dog Creek
Louis R. Holman, Duncan
Jae's Honey Ltd., Fort St. John
Joe Lomond, Ashcroft
Angelika and Josef Lutz, Kelowna
James Honey Company, Arras
Douglas M. McCutcheon, Langley
Orchard Blossom Honey, Keremeos
Colin Pullein, Kelowna
Rheingold Enterprises Ltd., Langley
Rod-Jo Moody Apiaries, Victoria
Sheep Creek Apiaries, Skookumchuk
Trout Lake Apiaries, Trout Lake
Terry's Honey Farm, Grand Forks

Mark L. Winston, Burnaby

Van Han Apiaries, Farmington

Gilbert Wolfe, Nampa

Alberta

Joe Andreae, Calgary Bastura Apiaries, Taber Remi Christensen, St. Paul G & M Cote Farms, Falher Allen & Ellen Dick Beekeepers, Swalwell Josef Downar, Irricana Fairview College, Fairview Gerry's Apiaries Ltd., Falher George D. Henn, Beaverlodge Hutterian Brethren-Church of White Lake, Barons Gary Leewes, Onoway Ronald W. Murphy, Lethbridge Don L. Nelson, Beaverlodge Dunvegan Hill Honey, Fairview Jane Paull, Tofield P.F. Pawlowski, Edmonton Peace River Apiaries, Peace River Pleasant Prairie Apiaries, Wetaskiwin

Riverbend Hutterian Brethren, Massleigh

Riverside Honey Farm Ltd., Innisfail Clifford Sather, Warburg Willms Honey Producers Ltd., Scandia

Saskatchewan

Bacon Apiaries Ltd., Kinistino Rodney Barber, Leask Beever Apiaries Ltd., Nipawin B & M Honey & Wax Ltd., Tisdale Bob Bee Honey Farms, Edam Boettcher Apiaries, Christopher Lake Busy Bee Honey, North Battleford Spy Hill Apiaries, Spy Hill C. & L. Apiaries 1988, Fairy Glen Ken Childs, Ag. Credit Corp, Tisdale Mikolaj Czurak, Kamsack Ernest J. Dixon, Craik Andrew Dziadyk, Saskatoon Big River Apiaries, Big River Frederick Emde, Big River Ferguson's Honey Farm, Spalding Connie Gramiak, Hafford Groot's Honey Farm Ltd., Meadow Lake Ronald A.Guran, Saskatoon Garnet Hall, Stoughton Jack Hamilton, Nipawin Hannigan's Honey, Shellbrook Howlands Honey, Yorkton Janzen Honey Farms, Carrot River Norman Knudsen, Nipawin LaLonde Honey Farm, Clavet Albany Lebel, Arborfield Robert T. Lemon, Perdue John Marko, Tway Dennis Mattison, Preeceville Mohr Apiaries Ltd., White Fox Moyen Honey Farms Ltd., Zenon Park Leo Monseler, Saskatoon Jerry & Clem McGrath, North Battleford Blaine McKee, Arborfield Leo McKee, Gravelbourg Pineline Producers, Porcupine Plain Allan Polinsky - Apiaries, Theodore Robertson Honey & Seed Farm, Saskatoon Theodore Sollosy, Saskatoon Ken Salen, Ridgedale Danny Valleau, Aylsham Victor Apiaries, Nipawin West Cowen Apiaries, Big River Ernest G. Whelpton, Regina

Manitoba

Norman Bartel, Kleefeld B.D.C. Commodity Export Ltd., Winnipeg Arthur Bergman, Steinbach Burnett Apiaries Ltd., Roland Campbell Honey Farm, Stonewall Richard Clark, Wawanesa Don Dixon, Winnipeg Dwayne Ivan Drinkwater, Glenboro Earl Dueck, Oak Lake M. Dueck Apiaries, Kleefeld Durston Honey Farms Ltd., Dauphin Ferry Apiaries Ltd., Wawanesa Barry Fingler, Winnipeg Philip Froese, Morden Albert J. Giesbrecht, Altona Honeytree Apiaries, Kleefeld Interlake Honey Producers, Fisher Branch Brian Jackson, Wawanesa Harold Kehler, Steinbach Jacob Kroekerm, Winnipeg Maple Grove Colony Ltd., Lauder Morningstar Apiaries, Goodlands Nichol Apiaries, MacGregor Stephen Olnick, Stonewall Ted Ostermann, Selkirk Lorne Peters, Kleefeld Edwin B. Reimer, Arborg K. Earl Rutherford, Eriksdale Sunnybrook Bee Farm, Steinbach Wingham Farms Ltd., Elm Creek

Ontario

Beetown Honey Products Inc., Beeton Kenneth Bell, Thornbury Pierre Blanchette, Mallorytown John Bryans, Alvinston Leslie S. Byers, Mt. Forest Chatsworth Honey, Chatsworth Crerar's Honey Ltd., Vernon Tom Congdon, Cottam James Cornwall, Sprucedale Davidson Apiaries, Watford Eagle's Nest Apiaries, Toronto Ms. Dorothy M. Earl, Athens C.P. Erridge, Ottawa Ivan J. Fidler, Elmwood Keith B. Forsyth, Grimsby Jeffrey C. Hemming, Mississauga Hogan Apiaries, Bath R.E.Ross Hopkins, North Gower

Stewart Kilbank, Brighton Sonja Kornik, Nepean Lilley Bee Apiaries, Vineland MacMillan Apiaries Ltd., Copetown Minnick Apiaries, Smithville Doug McRory, Guelph Gard Otis, Guelph Parker Bee Apiaries, Beamsville Penauta Products Inc., Stouffville Mrs. Wendy Rebanks, Toronto Jack Robinson, Weston Luisa Schreiber, Harrow Dr. Cynthia Scott-Dupree, Guelph Penelope Sturgess, Lyn Lorne H. Thurston, Dunsford Mario Zic, Toronto,

Quebec

Jean-Pierre Chapleau Peter John Keating, Normandin Bernard Levac, Saint-Andre-Est Miel McCaig, St-Lazare Patrice Sabatier, Napierville

Nova Scotia

Cosman and Whidden Honey Co, Wolfville Charlie Embree, Port Williams Dick Rogers, Truro Harold B. Specht, Kentville Frank Woolaver, Newport

New Brunswick Ralph Lockhart, Moncton

51st ANNUAL MEETING

KELOWNA, BRITISH COLUMBIA

January 8, 9 & 10, 1992

- of the Canadian Honey Council at 1:45 p.m. at the Capri Hotel in Kelowna, British Columbia.
- notice of meeting Roger Congdon read the notice of meeting as published in the December issue of Hive Lights.
- Ted Hancock, President of the B.C.H.P.A. welcomed the delegates, membership and guests to the hosting province of British Columbia. Mr. Hancock wished the delegates a successful meeting. Roger Congdon asked the delegates, membership and guests to introduce themselves. Mr. Congdon welcomed all to the 51st annual meeting of the Canadian Honey Council.
- Bacon that the Committees of Council be appointed by the chair....carried.

Roger Congdon named the following committees: Elections Chairman: John Gruszka Resolutions Committee: Merv Malyon and Colin Pullein Nominations Committee: Jean Paradis and Denis McKenna Scrutineers: Kenn Tuckey and Don Dixon Budget Committee: Barrie Termeer and Ron Bacon

- state canada report Les Macartney, Statistics Canada, reported on the statistical information gathered by Stats Canada. Appendix A. Mr. Macartney gave his concerns about gathering domestic consumption figures for the industry.
- Dr. Brian Jamieson, Agriculture Canada, gave us an update on the National Varroa Survey in Canada. He gave us a slide presentation, Appendix B. Dr. Jamieson pointed out that the 1991 survey was incomplete due to a late start. He stated that in his department they were having to compete for finances.

 Dr. Jamieson pointed out that they had used tobacco smoke for the screening but not for the delimiting survey.

 Dr. Jamieson described in depth the formulation and
- Dr. Wm. McElheran, Agriculture Canada, gave us an update on the conversations with Hawaii regarding protocol for

implementation of the Varroa action plan.

importing queens into Canada from Hawaii. With the assistance of the delegates and membership the following protocol was developed.

1. Shippers

Kona Queen Hawaiian Queen Fluvalinate Tobacco Smoke

100% 1st year, 50% 2nd year, 25% 3rd year.

Varroa and tracheal, every apiary

2. Non shippers

- a) Island of Hawaii
 10 or more hives
 50% at each location (apiary)
 Fluvalinate or Tobacco smoke
 Thoracic disc for tracheal mite
 includes Captain Cook
- b) Other islands
 10 or more 50%
 may use fluvalinate, tobacco smoke or ether roll
 or shake.

Tracheal Mites all islands sample every yard 150 bees/30 hives or less declining scale over thirty 4/hive, 3/hive, 2/hive.

- 3. Feral Colonies
 no testing
 voluntary information
 pheromone traps
- 4. Canadian on-site 4 6 weeks
- 5. General Disease Free Statement based on inspections - 60 day intervals bee diseases - AFB
- 6. Attendants nil
- 7. queen ch nil

Gard Otis to work with Dr. McElheran in clarifying the Bee Importation Composition and function.

Chemicals committee report John Gruszka, Chairman of the C.A.P.A. Chemicals
Committee read the report that was sent out by Dr.
Lidstone. Appendix D. Mr. Gruszka commented about the
concern of applicator safety with formic acid.
Motion: Moved by Ron Bacon and seconded by Renee Beever
that the report be accepted as presented....carried.

varros committee report Roger Congdon reported on the varros finds in Canada. His report forms Appendix C. Gerry Paradis expressed concern for sampling in the spring due to bees coming from the lower mainland B.C. Jean Marc and Jean Pierre stressed that only the border areas were sampled in Ouebec.

area reports

<u>OUEBEC</u> Jean-Pierre Chapleau reported on the conditions in Quebec during the past year. He said money from government for testing and promoting honey.

RETURN COLUMNIA Terry Huyter reports the honey grop was

BRITISH COLUMBIA Terry Huxter reports the honey crop was throughout the province generally poor with conditions in the Peace and excessive rain and cool conditions on the Island and Lower mainland. In between these were spotty conditions throughout the Southern Our beekeepers certainly appreciated the Interior. efforts made by Council, particularly Merv Malyon, to secure a share of the Federal funds for our industry. Tracheal mites continue to be found in more locations, though generally at very low levels. Last winter, however, these were the first reports of increased winter There is also concern about losses due to this pest. Varroa mites in the Fraser Valley, Okanagan and Kootenays

given our exposure to Washington State. The bright spots in our last year were the successful reprinting of the Canadian Honey Cookbook and the research project to develop T.M. resistance from our The cookbook reprint became a local breeder stock. reality largely because of the seed money provided by Honey Council. We received \$7500.00. This we combined with \$10,000.00 raised from beekeepers and the prairie honey co-ops, who were prepared to commit advance orders for about 20,000 books. The reprint was 50,000 copies and the full printing costs were met by the CHC grant and the advance orders. We currently have 30,000 books. Their sale will provide funds which we intend to use in further honey promotion activities.

The project to screen bee stocks in B.C. for mite resistance and improve this resistance through breeding has completed its second year. This project has been jointly funded by B.C. beekeepers in the Bee Breeders Association, a Federal CAFDI grant, and manpower and facilities provided by our provincial apiary program.

We took the approach that our breeders already have stock well adapted to Canadian conditions; what we need to discover is how this stock reacts to mites, the levels of susceptibility or resistance, and whether we can improve on the resistance by a breeding program. Breeder queens were donated by producers from all over the

province and established in Southern B.C. near Grand Forks. Two generations of closed matings were carried out. The young bees emerging from each generation were exposed to mites in hives donated by a Peace River beekeeper. Lab work and interpretation of the results was coordinated by Kerry Clarke in our provincial apiculture program. Stock from this project will be distributed this spring and we also hope to secure funding to continue further breeding work.

ALBERTA Barrie Termeer reported that their average was 145# per colony and 20 million pounds for the province. They put 139,000 into wintering. Their are about 40,000 colonies still empty in the province. Expansion is not likely due to the poor financial return to the beekeeper.

<u>SASKATCHEWAN</u> Renee Beever reported about 80,000 colonies in Saskatchewan producing an average of 195#. 12% of the colonies tested positive for the tracheal mites.

MANITOBA Lorne Peters reported that varroa was found first in swarm traps. They monitored for 2 previous years with no results. They are glad they extended into the third year. Their check-off mechanism is coming on line. 76,000 colonies. Production up. APCA was welcomed once again. Happy to see a replacement for Cam Jay. Dr. Rob Currie is his replacement.

MARITIMES no delegate

ONTARIO Roger Congdon reports 90 - 100 thousand colonies producing 8 million pounds. 100 thousand going into winter this year. Money from Provincial level for testing for the tracheal mite was long in coming. Samples have been collected but only about 1/3 have been sliced. Spread of the mites is serious in pollination area where the varroa was found. Wholesale price for honey is the mid 50's. \$1.25 a good average price for farm gate.

A.P.A. report Gard Otis reported that the Varroa Survey and the Hawaii issue were covered very extensively at the CAPA Annual Meeting. Gard explained why they finally got involved in the Hawaiian protocol. They have worked very closely

with the CHC on this.

Copies of the pollination publication should be coming shortly. It is in the final ordering stages.

In the United States certification of Africanized free stock is coming. Gard explains how they are selecting

queens and testing some of her workers for Africanized characteristics. Gard is convinced that if more than 10 fathers, that the sample size (10 bees) would not be representative of all the fathers.

CAPA Research Committee Chairman is Mark Winston.

Motion: Moved by Ron Bacon and seconded by Lorne Peters that this report be accepted as presented....carried.

Roger Congdon reported on the activities of the Canadian Honey Council in the past year. Appendix E. Roger also thanked Gary Hergert and John Craighead for their work on behalf of the Canadian Honey Council.

Motion: Moved by Jean-Pierre Chapleau and seconded by Terry Huxter that the President's report be accepted as presented....carried.

Canadian Honey Council office during the past year.

Appendix F.

Motion: Moved by Ron Bacon and seconded by Renee Beever that the Secretary's report be accepted as presented....carried.

Accountants for the period ending October 31, 1991.
Appendix G. Questions were fielded by Linda Gane and Roger Congdon regarding the financial statement.
Motion: Moved by Terry Huxter and seconded by Lorne Peters that the financial statement be accepted as presented....carried.

Linda Gane presented the interim statement for the period of November 1, 1991 to January 1, 1992. Appendix H. All questions were answered with the assistance of President, Roger Congdon.

Motion: Moved by Terry Huxter and seconded by Ron Bacon that the interim statement be accepted as presented....carried.

Jean Paradis reported on the actions taken by the Canadian Honey Council on all the resolutions that came from the 1991 annual meeting. Appendix I. Questions were ably answered by Jean Paradis and Roger Congdon. Motion: Moved by Terry Huxter and seconded by Ron Bacon that this report be accepted as presented....carried.

Don Dixon reported on the upcoming bid to host Apimondia in Canada in 1997. Appendix J. Don told the meeting that the bid would take place in Beijing in 1993. Canada will be expected to take a number of Canadians to this

meeting to make the bid to the Apimondia Committee. He said that in 1995 the meetings will go to Europe so that will leave Canada to bid for the 1997 meeting. A lot of preparation will have to take place prior to the bidding. Also, we will have to secure financing for the bidding and the eventual conference if our bid is successful. Motion: Moved by Renee Beever and seconded by Jean-Pierre Chapleau that this report be accepted as presented....carried.

research report

Don Nelson, Researcher from Beaverlodge reported that Tibor Szabo has been moved to Guelph. His position at Beaverlodge has not been filled by the Federal Government. Dr. Nelson told us that a new facility will be built in the very near future. Contracts will be let early in 1992.

Dr. Nelson told of the research that is presently taking place at Beaverlodge. A detection method is high on their priority list. Steven Liu is working on Uric Acid and Dr. Nelson is working on the perfection of an ELISA method for detection. The ELISA method is still 4 - 6 months away. It will need more resources from the federal government in order to continue.

Motion: Moved by Ron Bacon and seconded by Terry Huxter that this report be accepted as presented....carried.

- the Canadian Honey Council Annual Meeting with a detailed report on the projects that qualified for funding under this program. Appendix K. Mr. Hergert answered questions from the floor regarding the progress of the many projects.
- Bee Importation Committee reported to the Canadian Honey Council the involvement of CAPA in the imports coming into Canada from Australia, New Zealand and also the committee involvement in imports from Hawaii.

 Motion: Moved by Renee Beever and seconded by Terry Huxter that this report be accepted as reported....carried.
- friends of the farm Gary Hergert, Agriculture Canada gave us a brief description of what it means to be a member of this group. He feels that it has the potential for advertising both pollination and honey. Mr. Hergert said that it was the 4th largest tourist attraction in Ottawa with Ottawa being the 5th largest in Canada. He said that at present the farm has 30 hives.

honey standards C.P. Erridge, Agriculture Canada explained that Free Trade does not want standard container sizes as we have here in Canada.

Mr. Erridge also warned the delegates, membership and guests that you should be careful what you put into your bee hives. Agriculture Canada will continue to monitor for residues in honey. This practice will not lessen, but rather will increase if the consumer demand is there. Mr. Erridge mentioned the restructuring of the honey regs, stressing that they may consider having a grandfather clause in the new regs. This will mean that existing structures will be allowed to remain, but if it is sold, it would have to be upgraded to meet the new regulations. A copy of a letter from the Agri-Food Information Letter of October 16, 1991 forms Appendix L. Motion: Moved by Ron Bacon and seconded by Lorne Peters that this report be accepted as presented...carried.

for his report and went on to give the Councils view points especially on the upcoming changes to the honey regs. He pointed out to the delegates and membership that himself and Roger had met with Mr. Erridge prior to this and had agreed to look over some more of the changes and work closely with him.

Motion: Moved by Renee Beever and seconded by Jean Marc Labonte that this report be accepted as presented....carried.

Gary Hergert, Agriculture Canada explained the Aims program to us. Appendix M. Mr. Hergert answered questions from the floor on the aims program. Motion: Moved by Terry Huxter and seconded by Ron Bacon that this report be accepted as presented...carried.

membership that the government has three lines of defense - 1st line is Research and Promotion; 2nd line is N.I.S.A., G.R.I.P., and the Tri-Partite Stabilization Programs; while the 3rd line is a special cash payout. Merv reiterated the government position on these 2nd line defenses in relationship to GATT and Free Trade. These may not be viewed as totally green and may cause some concerns to our international trading partners.

Mr. Malyon reiterated how himself and the executive pursued the possibility of getting honey included in the last 3rd line payout, FSAM II. He said that our industry had been given \$2 million. Of this, after consultation with Agriculture Canada it was decided by the Executive

that they had best ear mark \$.5 million for 1st line of defense programs. Mr. Malyon also touched on crop insurance briefly. In mentioning Tri-partite Stabilization for honey, it was reiterated that provinces like Quebec had been allowed to come into the program, even if they were late.

Motion: Moved by Terry Huxter and seconded by Lorne Peters that this report be accepted as presented....carried.

This portion of the report was given by Merv esearch committee report Honey Council the Canadian Malvon who represents in Canada. Mr. Malyon regarding the research attended a research meeting on our behalf, whereby research priorities were listed. This meeting was attended by Council as well as members of C.A.P.A. and some of our major researchers in Canada. Mr. Malyon also reiterated some of the points that were brought out by Dr. Don Nelson (report earlier on in the meeting). Motion: Moved by Terry Huxter and seconded by Renee this be accepted Beever that report presented....carried.

national honey marketing plan Roger Congdon gave a report on the activities of the project for the past year. Our project ordinator has resigned effective as of June 30. The project was then moved to the general office of the Canadian Honey Council for the balance of the year. final report from the from the Coopers Lybrand Consulting Group to study the market situation for honey and to suggest a marketing strategy was published in June 1990. joint venture of in-store demos was done by the Canadian Honey Packers of Canada. This was done with a 50% grant from the Canadian Honey Council - National Honey Marketing Plan. The Canadian Honey Council also prepaid an order for cookbooks from the B.C.H.P.A. enabled the B.C.H.P.A. to go ahead and reprint the cook The group of McKim Advertising also did some work book. towards the poster development and printing for A couple of brochures were produced by Food Focus relevent to the consumer and industrial Phelan, Paul and Perry did some work towards development of a logo for our promotional arm of the Canadian Honey Council. Motion: Moved by Jean Marc Labonte and seconded by Renee that this report be accepted as

marketing plan financial statement Linda Gane presented the audited financial

presented....carried.

statement of the National Honey Marketing Plan for the period ending March 31, 1991. Appendix N. Motion: Moved by Barrie Termeer and seconded by Ron Bacon that the audited statement be accepted as presented...carried.

from April 1, 1991 to January 1, 1992. this forms Appendix O. Motion: Moved by Terry Huxter and seconded by Ron Bacon that this statement be accepted as presented...carried.

national check-offs Eric Johannson, Agri Food Policy Branch gave us an update on the progress of the amendments to the Farm Products Marketing Agencies Act (FPMAA). The amendments have been tabled, but assent should come early in March. Appendix P.

check-off

Roger Congdon reiterated the hiring of Dale Hansen to pursue the idea of a national check-off in Canada. job was to go to each provincial annual meeting and explain this idea to them and try to gain support for this type of program. He also was charged with looking into the legislation both federally and provincially to finds ways to amend existing legislations to accommodate a national check off. Dale Hansen worked on this from December through to the end of March full time for the Canadian Honey Council. He then worked part time with us to continue with efforts to get a check-off on line. The idea of a check off in the end was rejected by most provincial associations due to the financial hardships that were being encountered by the beekeepers already. To add another financial burden at this time did not seem feasible. Also, some provincial associations wished to be able to collect in their own province when the time and then pass moneys up to the However, the Canadian Honey Council has organization. continued to seek amendments to the federal legislation to enable us to pursue this avenue at another time. Motion: Moved by Terry Huxter and seconded by Ron Bacon that this report be accepted as presented....carried.

check off financial stmt Linda Gane presented the financial statement for the national check off. Appendix Q.

Motion: Moved by Renee Beever and seconded by Terry Huxter that the audited financial statement be accepted as presented...carried.

rathje memorial statement The financial statement for The Rathje Memorial account was presented. Appendix R. Howard Bryans told the delegates and membership that Charlie and Babe Warren from Victoria, British Columbia were the worthy recipients this year.

Motion: Moved by Jean-Pierre Chapleau and seconded by Jean Marc Labonte that this report be accepted as presented...carried.

interprovincial movement for bees Paul van Westendorp gave us a brief resume of the interprovincial movement for bees and the criteria each would have to follow in order for bees to move from say Alberta, Saskatchewan or Manitoba into British Columbia. The Eastern portion of Canada has maintained border closure for the past few years. Nova Scotia has closed its borders to interprovincial movement of bees from within the eastern portion of Canada as well as the rest of Canada.

Motion: Moved by Ron Bacon and seconded by Renee Beever that this report be accepted as presented....carried.

packers' report Jean Marc Labonte on behalf of the Canadian Honey Packers' Association reported to us on the amount of brand name promotion that is taking place in Canada. He encouraged all to support and participate in promotion whenever and wherever possible. He told how his company for instance produces and distributes thousands of recipe leaflets each year to consumers. He thanked the National Honey Marketing Committee for their part in the in-store promotions that took place the past year.

Motion: Moved by Ron Bacon and seconded by Terry Huxter that this report be accepted as presented...carried.

endel karmo Roger Congdon called for one minute silence in honour of Endel Karmo who passed away this past year. Endel will be remembered by the beekeeping community for many years for his contributions to our industry.

CANADIAN HONEY COUNCIL

Resolutions, Annual Meeting 1992

1. Moved by Roger Congdon, seconded by Merv Malyon

Be it resolved that the Canadian Honey Council thank their host, the British Columbia Honey Producers Association, for all the work done in organizing and hosting the 51st Annual Meeting....carried

2. Moved by Roger Congdon, seconded by Ron Bacon

Whereas interest costs are a major part of operating expenses, and

Whereas the Advance Payment for Crops is a valuable tool for the beekeeper, therefore

Be it resolved that the Canadian Honey Council recommend to Agriculture Canada that they continue the Cash Flow Enhancement Program that provides interest free cash advances through the Advance Payment for Crops Act...carried

3. Moved by Roger Congdon, seconded by Terry Huxter

Whereas the Varroa mite has been named as a pest under Federal Legislation and Whereas the initial discoveries adjacent to the U.S./Canada border are only the leading edge of an infestation and Whereas the Federal Government has not fulfilled its obligations in the Varroa mite survey, therefore Be it resolved that the Canadian Honey Council request the Federal Government to fulfil its obligations by implementing and funding a Varroa mite Survey.

Amendment: Moved by Jean-Pierre Chapleau and seconded by Ron Bacon that the words - comprehensive National - be added between the words "funding a......Varroa mite survey", and by adding at the end of the sentence - designed in consultation with C.A.P.A....carried

The new resolution now reads:

Whereas the Varroa mite has been named as a pest under Federal Legislation and

Whereas the initial discoveries adjacent to the U.S./Canada border are only the leading edge of an infestation and Whereas the Federal Government has not fulfilled its obligations in the Varroa mite survey, therefore Be it resolved that the Canadian Honey Council request the Federal Government to fulfil its obligations by implementing and funding a comprehensive national Varroa mite survey designed in consultation with C.A.P.A....carried

4. Moved by Roger Congdon, seconded by Ron Bacon

Whereas the position of a Federal Apiculture research scientist has been established at the University of Guelph in lieu of maintaining the previous two positions at Ottawa. therefore

Be it resolved that the Canadian Honey Council make representations regarding improved funding (support staff and operating) for this position....carried

5. Moved by Roger Congdon, seconded by Renee Beever

Whereas, we recognize the need to improve the condition of the preparation of honey for market at all levels from the producer to the major packing plants, and Whereas, the proposed regulations are designed to cover all processing facilities without regard to the products processed, therefore

Be it resolved that the Canadian Honey Council pursue with Agriculture Canada a set of regulations that will recognize

Be it resolved that the Canadian Honey Council pursue with Agriculture Canada a set of regulations that will recognize the uniqueness of our product and the diversity of the facilities which handle it....carried.

6. Moved by Barrie Termeer, seconded by Terry Huxter

Whereas most honey sold in bulk is sold by samples exchanged between buyer and seller and.

Whereas inspection is not convient to either inspectors or sellers and often impedes expeditious shipping of product. therefore

Be it resolved that the Canadian Honey Council request that honey regulations be changed so that inspections and grading of bulk honey for transport or export only be required in the case that a request be made in writing by a buyer or seller.

Amendment: Moved by Barrie Termeer, seconded by

That the motion be amended by adding the word - not - and deleting the word - only....no seconder

The original motion was defeated.

7. Moved by Barrie Termeer, seconded by Ron Bacon

Be it resolved that the Canadian Honey Council investigate and possibly initiate a joint promotion program with the United States National Honey Board....carried.

8. Moved by Barrie Termeer, seconded by Ron Bacon

Whereas the option for control programs in any Varroa Mite Action Plan is dependent upon the availability of a treatment compound, and

Whereas the success of any control program may be dependent upon immediate treatment, therefore
Be it resolved that the Canadian Honey Council recommend to Agriculture Canada that special permits for the use of formic acid be made available through all appropriate provincial departments....carried

9. Moved by Barrie Termeer, seconded by

Whereas the varroa mite may likely be found in areas of Canada bordering the United States where there are no natural barriers to the movement of swarms and drones carrying the varroa mite, therefore Be it resolved that in these areas of natural migration, that varroa eradication through hive depopulation be used only as a secondary measure and control programs through treatment be the primary measurer, given the high probability of reinoculation of any restocked hives...defeated, no seconder.

10. Moved by Barrie Termeer, seconded by Ron Bacon

Whereas the federal Varroa Mite Action Plan makes reference to a market value assessment for colonies and equipment destroyed for eradication purposes, therefore Be it resolved that Agriculture Canada be urged to use the principal of a variable value for beestock that could range from a minimum of \$60.00 per hive for an overwintered colony in April up to \$120.00 per hive for a full sized colony in June, given that the beestock population ranges from 20.000 bees in the spring to approximately 80,000 bess in late June.

Amendment: Moved by Jean-Pierre Chapleau, seconded by Terry Huxter by adding the word - Market - between variable and value and by ending the sentence after the word, beestock...carried

The motion now reads
Whereas the Federal Varroa Mite Action Plan makes reference
to a market value assessment for colonies and equipment
destroyed for eradication purposes, therefore
Be it resolved that Agriculture Canada be urged to use the
principal of a variable market value for beestock...carried

11. Moved by Renee Beever, seconded by Barrie Termeer

Canadian Honey Council carried.

Whereas the Canadian HOney Council Executive is often unable to pursue opportunities to promote the Honey Industry due to time and cost restraints, and Whereas the demand on the Canadian Honey Council Executive often goes beyond what should be expected of volunteers, therefore

Be it resolved that an examination of a feasibility of creating one or more paid positions be undertaken by the

12. Moved by Barrie Termeer, seconded by Jean Marc Labonte

Be it resolved that the Canadian Honey Council accept the protocol for importation of queens from Hawaii as presented by Dr. Wm McElheran's report....carried

13. Moved by Barrie Termeer, seconded by Ron Bacon

Whereas there is a need to distribute the work load to increase the membership revenues, therefore Be it resolved that the Canadian Honey Council bring forward to the next annual meeting alternatives and recommendations on the means to increase the number of delegates sitting on the board...carried.

14. Moved by Merv Malyon, seconded by Renee Beever

Whereas the report on the feasibility of offering to host Apimondia in 1997 has indicated a substantial level of support and assistance to host Apimondia in Canada, and Whereas the hosting of this conference in Canada would be of considerable benefit and interest to Canadian beekeepers, therefore

Be it resolved that the current Apimondia Organizing Committee be supporting in it's recommendations to put forward a bid, at the 1993 general meeting of Apimondia, to host Apimondia in 1997 at Vancouver, British Columbia, and Be it further resolved that the current organizing committee be requested to prepare an organization and work plan, including budget for the operation of this committee, to be presented at the next annual meeting of CAPA and the Canadian Honey Council (January, 1993).....carried

15. Moved by Terry Huxter, seconded by Jean Pierre Chapleau

Whereas Canadian beekeepers have had to deal with the tracheal mite for 3 years without any registered chemical controls, and Whereas Varroa is now being found in Canadian hives, and Whereas eradication as a control mechanism that may in time become impracticable with the increasing incidence of Varroa mite finds along the border areas, therefore

Be it resolved that the Canadian Honey Council continue to lobby the Federal Government to fast track registration of chemicals for control of tracheal and Varroa mite...carried

16. Moved by Jean Pierre Chapleau, seconded by Ron Bacon

Considering that the NTSP for Honey has been recommended as the vehicle for delivery of third line financial assistance, and

Considering a number of commercial beekeepers have not enroled in the program, and

Considering that the entry of more producers in the program would help to reduce the deficit, therefore

Be it resolved that the Canadian Honey Council suggest to the Federal Government that all producers enrolled in the NTSP for Honey on April 1, 1992 be eligible for the assistance under FSAM II.....carried.

17. Moved by Merv Malyon, seconded by Roger Congdon

Whereas the retail marketing of honey is difficult in the face of stiff competition from other sweeteners and spreads, and Whereas the proposed honey regulations severely limit the size and type of containers in which retail honey is packed, and Whereas other products that compete with honey in the marketplace are packaged in an infinite variety of shapes, sizes and colours, and

Whereas our product, honey, often goes unnoticed beside other more attractively packaged products, therefore

Be it resolved that the Canadian Honey Council recommend to Agriculture Canada that they omit the requirements regarding container size for retail honey. The requirements for labelling under the honey regulations Part III would continue to apply.....defeated.

18. Moved by Jean Marc Labonte, seconded by Ron Bacon

Whereas the marketing in standard metric containers has been of benefit to producers, packers, distributors, retailers and consumers since 1980, therefore

Be it resolved that the Canadian Honey Council recommend that the following Honey Regulations sections be retained: 23 (1) subject to subsection (2), prepackaged honey that is graded and classified by colour under these regulations shall be packed in one of the following container sizes:

- A up to 150g
- B 250g
- C 375q
- D 500g
- E 750a
- F 1kg
- G 1.5kg
- H 2kg
- I 3kg and
- J 5kg

Motion carried

Moved by Jean Marc Labonte, seconded by Ron Bacon Whereas the terms "Novelty Containers" is not precisely described in the Honey Regulations, therefore Be it resolved that the Canadian Honey Council petition Agriculture Canada to add the following definition to the Honey Regulations "Novelty Container" means a container of an unusual shape or design which is not mass produced and which contains 250g or less of honey....carried

- 20. Moved by Merv Malyon, seconded by Terry Huxter

 Be it resolved that the Canadian Honey Council take the necessary steps to implement AIMS (Canadian Agri-Food Export Opportunities)....carried
- 21. Moved by Roger Congdon, seconded by Ron Bacon

Whereas the memberships in the Canadian Honey Council are in a continual decline and Whereas the Canadian Honey Council has not had a review of the membership fee structure in the past five years, therefore Be it resolved that the Canadian Honey Council reinstate their Membership Committee and charge it with bringing in recommendations to the next annual meeting....carried.

22. Moved by Merv Malyon, seconded by Roger Congdon

Whereas the Canadian Honey Industry spent considerable time and effort reviewing and setting Research priorities, and Whereas a result of this process Agriculture Canada undertook to establish a new research position at the Beaverlodge Research Station, therefore

Be it resolved that the Canadian Honey Council make recommendations to the Research Branch that this position be filled immediately.

Amendment: Moved by Barrie Termeer and seconded by Ron Bacon that the following be added "or, in the interim provide additional technical support to existing Apiculture programs" at the end of the last sentence.....carried.

Motion with the amendmentcarried

23. Moved by Barrie Termeer, seconded by Terry Huxter

Be it resolved that the Canadian Honey Council support the "Friends of the Farm" project as was described by Gary Hergert...carried.

elections

Jean Paradis, Chairman of the Nominations Committee presented the following slate for the executive of the Canadian Honey Council for the 1991-92 year.

President: Roger Congdon
Vice-President: Merv Malyon

1st Executive Member: Barrie Termeer

2nd Executive Member: Jean-Pierre Chapleau

Roger Congdon turned the chair over to John Gruszka for the elections.

John Gruszka called three (3) times for additions to the slate presented to the meeting.

Motion: Moved by Ron Bacon and seconded by Renee Beever that nominations cease....carried.

John Gruszka declared the above slate of officers elected for the year and congratulated them. The chair was turned back to Roger Congdon.

committees of council Motion: Moved by Ron Bacon and seconded by Jean-Pierre Chapleau that the Executive select the committees of Council...carried.

accountants

Motion: Moved by Jean-Pierre Chapleau and seconded by Renee Beever that the same accountants be retained for another year....carried.

proposed budget Barrie Termeer presented the proposed budget to the delegates and membership of the Canadian Honey Council.

Appendix S.

Motion: Moved by Barrie Termeer and seconded by Ron Bacon that the proposed budget be accepted as presented....carried.

adjourn

Motion: Moved by Jean-Pierre Chapleau that we adjourn

committees of council FSAM II - Merv Malyon and the executive Convention Committee: Roger Congdon and Renee

Convention Committee: Roger Congdon and Renee Beever Varroa Committee: Terry Huxter and Roger Congdon Research: Lorne Peters, Merv Malyon and Terry Huxter

Chemicals Committee: Renee Beever, John Gruszka

Apimondia Committee: Don Dixon, Linda Gane

Honey Standards: Executive

Rathje Memorial: Jean Paradis (3 years)

H. Bryans (2 years)

R. Gane (1 year)

Bylaws Committee: inactive

Resolutions Committee: Ron Bacon

Aims Committee: Executive and D. McRory

Tri-Partite Stabilization Committee: Merv Malyon, Jean- .

Pierre Chapleau and Art Bergman Publications Committee: Linda Gane Media: Linda Gane and Mark Winston

Membership Committee: Ron Bacon and Barrie Termeer

Finance Committee: Barrie Termeer

Safety Net Committee: Merv Malyon and Jean-Pierre

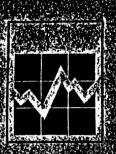
Chapleau

Promotion Committee: Barrie Termeer and Executive

Check-off Committee: Dale Hansen

Friends of the Farm: Denis McKenna and Roger Congdon

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PRODUCTION AND VALUE OF HONEY AND MAPLE PRODUCTS

HIGHLIGHTS

Honey production increased marginally in 1991 over 1990 while the output of maple products decreased 17% during the same period.

Production and Value of Honey

Canadian honey production in 1991 is estimated at 71.3 million pounds, up 1% from 1990. In the Prairie Provinces, 1991 production increased 6 % over last year despite a 6 % decrease in colony numbers. Higher average yields in Manitoba and Saskatchewan, that were well above the long-term average, more than compensated for a small decrease in Alberta's average yield and a general reduction in the region's producing colonies.

Total value of the 1990 crop is estimated at \$48.5 million compared to \$37.7 million in 1989.

Beekeepers replying to the questionnaire, on which this report is based, were asked to provide volume and price figures for honey sold (or to be sold) in bulk and in retail containers. This information received from the beekeepers was used in calculating a weighted provincial average price. The 1990 value figures are preliminary and subject to revision.

Estimates for the province of Quebec are prepared by the Bureau of Statistics; in Ontario, by the Ministry of Agriculture and Food; in Alberta, by Alberta Agriculture; and for British Columbia, by the British Columbia Winistry of Agriculture and Fisheries. For all other provinces, except Newfoundland where data are not available, the estimates are prepared by Statistics Canada in co-operation with the provincial apiarists.

Note

Quebec estimates for 1989 are not directly comparable with previous year's data due to a change in methodology.

Horticultural Crops Unit, Agriculture Division

December 1991

PRODUCTION ET VALEUR DU MIEL ET DES PRODUITS DE L'ÉRABLE

FAITS SAILLANTS

La production de miel a peu augmenté en 1991 par rapport à 1990 tandis que la production de produits de l'érable a diminué de 17 % au cours de la même période.

Production et valeur du miel

On estime la production canadienne de miel en 1991 à 71.3 millions de livres, en hausse de 1 % par rapport à 1990. Cette année, la production dans les provinces des Prairies a augmenté de 6 % par rapport à l'année précédente, et ce malgré une baisse de 6 % du nombre de colonies. Les rendements moyens au Manitoba et en Saskatchewan ont été élevés, bien au-dessus de la moyenne observée depuis longtemps. Cela a plus que compensé la légère baisse de rendement qu'a connue l'Alberta cette année, ainsi que la baisse générale du nombre de colonies productives dans les Prairies.

La valeur totale de la récolte de 1990 est évaluée à \$48.5 millions, comparativement à \$37.7 millions en 1989.

On avait demandé aux apiculteurs qui participaient à l'enquête d'après laquelle le présent bulletin a été établi, de mentionner la quantité et le prix du miel vendu ou à vendre en vrac ou en emballages de détail. Ces renseignements ont servi à calculer le prix moyen pondéré par province. Les chiffres de 1990 concernant la valeur sont provisoires et sujets à rectification.

Les estimations pour la province de Québec proviennent du Bureau de la statistique; pour l'Ontario, du Ministère de l'agriculture et de l'alimentation; en Alberta, du Ministère de l'agriculture et pour la Colombie-Britannique, du Ministère de l'agriculture et des pêcheries. Pour toutes les autres provinces (sauf Terre-Neuve pour laquelle nous n'avons pas de données), les estimations proviennent de Statistique Canada, qui les a préparées en collaboration avec les apiculteurs provinciaux.

Nota

En raison d'un changement apporté à la méthodologie, les estimations publiées depuis 1989 pour le Québec ne sont pas directement comparables aux estimations des années précédentes.

Sous-section de l'horticulture, Division de l'Agriculture

Décembre 1991



TABLE 1. Estimates of the Number of Beekeepers and Colonies of Bees, Production and Value of Honey and Wax in Canada,(1) by Province, 1990 and 1991 with Five-year Averages, 1985-1989

TABLEAU 1. Estimation du nombre d'apiculteurs et de colonies d'abeilles, production et valeur du miel et de la cire au Canada(1), par province, 1990 et 1991 et moyenne quinquennale, pour 1985-1989

	Daakaasaa		Honey - Mi	el	
Province and year	Beekeepers	Colonies	Average yield per colony(2)		
Province et année	Apiculteurs		Rendement i	moyen par colonie(2)	
	number		pounds	kilograms	
	nombre		livres	kilogrammes	
Prince Edward Island -					
Île-du-Prince-Édouard					
Average/Hoyenne 1985-1989	107	793	99	45	
1990	86	807	98	45	
1991P	66	780	95	44	
Nova Scotia - Nouvelle-Écosse					
Average/Hoyenne 1985-1989	498	6,360	62	29	
1990	380	6,200	· 65	30	
1991P	400	7,000	66	30	
New Brunswick - Nouveau-Brunswick			1. And the first of the first of	manager of the second	
Average/Hoyenne 1985-1989	416	4,840	70	32	
1990	420	5,000	82	37	
1991P	400	5,000	55	25	
Quebec - Québec				•	
Average/Moyenne 1985-1989	2,920	87,800	89	40	
1990 1991P	1,200 1,200	37,198 38,000	111 110	50 50	
Ontario					
Average/Hoyenne 1985-1989	4,900	114,200	76	34	
1990	5,000	105,000	100	45	
1991P	4,700	95,000	100	45	
Manitoba					
Average/Moyenne 1985-1989	1,260	102,800	161	73	
1990	1,100	83,000	145	66	
1991P	1,000	76,000	190	86	
Saskatchewan 1005 1000					
Average/Moyenne 1985-1989	1,630	108,000	162	73	
1990 1991	1,400	93,000	160	73	
1991P	1,200	85,000	200	91	
Alberta		440 ===		1.2	
Average/Moyenne 1985-1989	1,375	169,300	128	58	
1990 1991P	840 815	152,000 148,000	153 145	70 66	
		•			
British Columbia - Colombie-Britannique Average/Moyenne 1985-1989	4,980	54,200	79	36	
1990	4,000	50,000	102	36 46	
1991P	4,000	47,000	82	37	
CANADA			•	1	
AVERAGE/MOYENNE 1985-1989	18,086	648,293	119	54	
1990	14,426 13,781	532,205	. 133	60	
1991P	13,781	501,780	142	64	

Does not include Newfoundland. - Sans Terre-Neuve.
 Figures based on the commercial beekeepers' survey.

⁽²⁾ Chiffres fondés sur l'enquête auprès des apiculteurs commerciaux.

P Preliminary figures - Nombres provisoires

Note: 1 pound = 0.453 592 37 kilogram; 2,204.622 pounds = 1 metric tonne.

Nota: 1 livre = 0.453 592 37 kilogramme; 2,204.622 livres = 1 tonne métrique.

TABLE 1. Estimates of the Number of Beekeepers and Colonies of Bees, Production and Value of Honey and Wax in Canada,(1) by Province, 1990 and 1991 with Five-year Averages, 1985-1989

TABLEAU 1. Estimation du nombre d'apiculteurs et de colonies d'abeilles, production et valeur du miel et de la cire au Canada(1), par province, 1990 et 1991 et moyenne quinquennale, pour 1985-1989

Province and year	Honey - Miel		Total Value	Value of hone
	Total product	ion	on Valeur Vale	
Province et année	Production to	otale		
	thousands metric of pounds tonnes		thousands	of dollars
	milliers de livres	tonnes métriques	milliers	de dollars
Prince Edward Island - Ile-du-Prince-Édouard				
Average/Moyenne 1985-1989	· 79	36	114	114
1990	79	36	115 '	115
1991P	74	34	•	••
Nova Scotia - Nouvelle-Écosse				
Average/Moyenne 1985-1989	396	180	473	484
1990	403	183	538	550
1991P	462	210	••	••
New Brunswick - Nouveau-Brunswick				
Average/Moyenne 1985-1989	336	152	459	471
1990	408	185	539	548
1991P	275	125	••	••
luebec - Québec				
verage/Moyenne 1985-1989	7,586	. 3441	8,740	8,912
990	4,125	1871	4,513	4,596
991P	4,189	1900	••	••
Intario	:			
verage/Moyenne 1985-1989	8,669	3932	7,376	7,555
990	10,500	4763	9,534	9,739
991P	9,500	4309	•••	•••
lani toba				•
verage/Moyenne 1985-1989	16,544	7504	7,895	8,186
990	12,035	5459	6,631	6,794
991P	14,440	6550	0,031	•
		,,-	••	••
askatchewan verage/Moyenne 1985-1989	17,323	7050	9 404	
990	14,880	7858 6749	8,101 8,303	8,349 8,504
991P	17,000	7711	8,303	8,504
	17,000	****	••	••
lberta				
verage/Moyenne 1985-1989	21,644	9818	10,633	10,893
990 991P	23,294	10566	13,552	13,767
7711	21,460	9734	••	••
itish Columbia - Colombie-Britannique				
/erage/Moyenne 1985-1989	4,273	1938	3,885	4,001
90	5,077	2303	4,706	4,812
91P	3,854	1748	••	••
NADA		•		
/ERAGE/MOYENNE 1985-1989	76,849	34859	47,676	48,966
90	70,801	32115	48,431	49,425
991P	71,254	32321	70,731	77,763

⁽¹⁾ Does not include Newfoundland. - Sans Terre-Neuve
(2) Figures based on the commercial beekeepers' survey.
(2) Chiffres fondés sur l'enquête auprès des apiculteurs commerciaux.
P Preliminary figures / Nombres provisoires
Note: 1 pound = 0.453 592 37 kilogram; 2,204.622 pounds = 1 metric tonne.
Nota: 1 livre = 0.453 592 37 kilogramme; 2,204.622 livres = 1 tonne métrique.

JAN. 2, 1992

SELECTED INTERNATIONAL TRADE STATISTICS RELATED TO HONEY

STATISTICS CANADA, INTERNATIONAL TRADE DIVISION

For further information phone: L. Macartney at (613) 951-3854 Agriculture Division, Statistics Canada Ottawa K1A OT6

TABLE 1. VOLUME OF CANADIAN HONEY EXPORTS, KGS, 1988-1991*
Tableau 1. VOLUME DES EXPORTATIONS DU MIEL, KGS, 1988-1991*

	1988	1989	1990	1991*
Country	(KG)	(KG)	(KG)	(KG)
United States - Etat-Unis	s 5395020	10402963	3454226	4701939
United Kingdom-Royaume-Uni		837504	1099556.	525556
Belgium-Luxem Belgique	76985	137200	119815	57776
Denmark - Danemark	439391	178760	19278	0
France - France	892313	436077	410960	126609
West Germany - Allemagne	3064447	2281743	2067648	1105555
Netherlands - Pays-Bas	295064	245134	54095	122537
Sweden - Suede	809192	552493	139308	73026
Japan - Japon	1256231	1610710	338051	191520
Other Countries-Autres pay	ys 228761	311035	229789	97419
Total	13883457	16993619	7932726	7001937

Source: Statistics Canada, International Trade Division

TABLE 1. VOLUME OF CANADIAN HONEY EXPORTS, LBS, 1988-1991*
Tableau 1. VOLUME DES EXPORTATIONS DU MIEL, LBS, 1988-1991*

	1988	1989	1990	1991*
Country Pays				
	LBS	LBS	LBS	LBS
United States - Etat-Unis	11893983	22934608	7615265	10366001
United Kingdom-Royaume-Uni	3143909	1846380	2424106	1158653
Belgium-Luxem Belgique	169723	302474	264147	127374
Denmark - Danemark	968691	394098	42501	0
France - France	1967213	961385	906012	279125
West Germany - Allemagne,	6755949	5030382	4558384	2437332
Netherlands - Pays-Bas	650505	540428	119259	270148
Sweden - Suede	1783963	1218039	307122	160995
Japan - Japon	2769515	3551008	745275	422229
Other Countries-Autres pays	504332	685715	506598	214772
Total	30607783	37464517	17488667	15436629

Source: Statistics Canada, International Trade Division

^{*} See footnote below - Voir note à la fin de la page.

^{*} The 1991 figures here are cumulative to the end of September.

^{*} Les chiffres pour 1991 sont celles cumulées à la fin du mois de septembre et sont préliminaires.

TABLE 2. VOLUME OF CANADIAN HONEY IMPORTS, KGS, 1988-1991* Tableau 2. VOLUME DES IMPORTATIONS DU MIEL, KGS, 1988-1991*

	1988	1989	1990	1991*
Country Pays	(KG)	(KG)	(KG)	(KG)
United States - Etat-Unis	337852	454867	354900	175109
United Kingdom-Royaume-Uni	8426	14647	5063	13350
China - Chine	21805	28501	10125	25777
Greece - Grece	31945	19244	24305	3325
Switzerland - Suisse	8754	12141	20999	16530
Argentina - Argentine	0	0	38100	0
Australia - Australie	26129	12822	10121	25276
Hungary - Hongrie	9000	27400	35616	0
Other Countries-Autres pays	15635	65137	44580	19859
Total	459546	634759	543809	279226

Source: Statistics Canada, International Trade Division

TABLE 2. VOLUME OF CANADIAN HONEY IMPORTS, LBS, 1988-1991* Tableau 2. VOLUME DES IMPORTATIONS DU MIEL, LBS, 1988-1991*

	1988	1989	1990	1991*
Country Pays	LBS	LBS	LBS	LBS
United States - Etat-Unis	744836	1002810	782421	386049
United Kingdom-Royaume-Uni	18576	32291	11162	29432
China - Chine	48072	62834	22322	56829
Greece - Grece	70427	42426	53583	7330
Switzerland - Suisse	19299	26766	46295	36442
Argentina - Argentine	0	0	83996	0
Australia - Australie	57605	28268	22313	55724
Hungary - Hongrie	19842	60407	78520	0
Other Countries-Autres pays	34469	143603	98282	43782
Total	1013126	1399404	1198894	615,588

Source: Statistics Canada, International Trade Division

^{*} See footnote below - Voir note à la fin de la page.

 $[\]star$ The 1991 figures here are cumulative to the end of September.

^{*} Les chiffres pour 1991 sont celles cumulées à la fin du mois de septembre et sont préliminaires.

TABLE 3. CANADIAN BEESWAX IMPORTS, 1973 TO SEPT 1991*
TABLEAU 3. IMPORTATIONS CIRE D'ABEILLES, 1973 à SEPT 1991*

YEAR ANNéE	QUANTITY QUANTITEE	QUANTITY QUANTITÉE	VALUE VALEUR
	KGS	LBS.	\$
1973	52807	116419	112000
1974	122981	271127	405000
1975	97435	214808	310000
1976	96489	212721	292000
1977	57161	126018	250000
1978	46605	102747	256000
1979	40021	88232	215000
1980	55407	122151	332000
1981	37430	82519	253000
1982	35244	77699	220000
1983	27932	61579	186000
1984	25952	57214	111371
1985	26912	59331	198000
1986	51180	112833	261000
1987	72306	159407	337000
1988	46674	102899	210000
1989	51833	114272	279000
1990	34537	76141	168000
1991*	46629	102799	213000

SOURCE: STATISTICS CANADA

^{* 1991} DATA ARE CUMULATIVE TO SEPT 1991 AND PRELIMINARY

^{*} Les données sont celles cumulées à la fin du mois de septembre et sont préliminaires.

TABLE 4. CANADIAN BEESWAX EXPORTS, 1989 TO SEPT 1991*
TABLEAU 4. EXPORTATIONS CIRE D'ABEILLES, 1989 - SEPT 1991*

YEAR ANNEE	QUANTITY QUANTITEE	QUANTITY QUANTITEE	VALUE VALEUR
	KGS	LBS.	\$
1989	307479	677875	964000
1990	226628	499629	807000
1991*	184694	407181	630000

SOURCE: STATISTICS CANADA, CATALOGUE 65-203
* 1991 DATA ARE CUMULATIVE TO SEPT 1991 AND
PRELIMINARY

* Les chiffres pour 1991 sont celles cumulées à la fin du mois de septembre et sont préliminaires.

VARROA MITE PROGRAM

1991 NATIONAL SURVEY

VARROA OUTBREAKS 1991

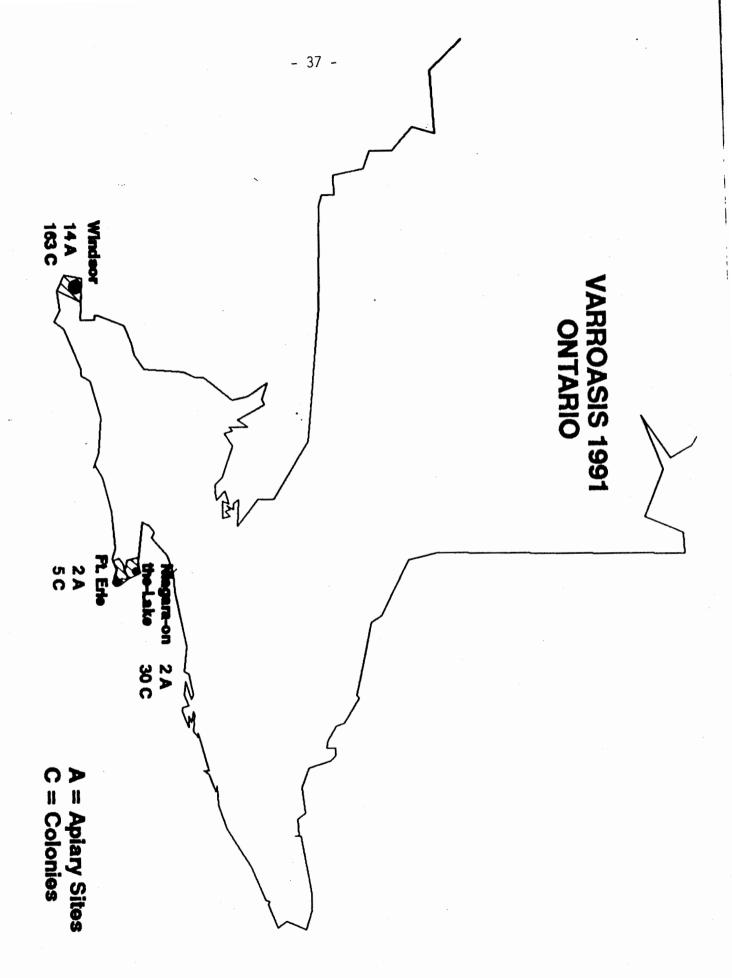
VARROA ACTION PLAN

NATIONAL VARROA SURVEY 1991					
	PLANNE	D TESTING	TEST COMP	TING LETED	
PROV.	No. of Apiaries	Approx No. of Colonies	No. of Apiaries	No. of Colonies	
B.C.	128	678	51	930	
ALTA	78	1,755	-	-	
SASK	32	1,391	11	386	
MAN	64	1,114	Survey & Outbreak	1417	
ONT.	101	1,401	Primarily Province & Industry		
QC.	41	711	32	536	
N.B.*	5	55	44	308	
N.S.	5	65	_	-	
P.E.I.	5	25	<u>-</u>	-	

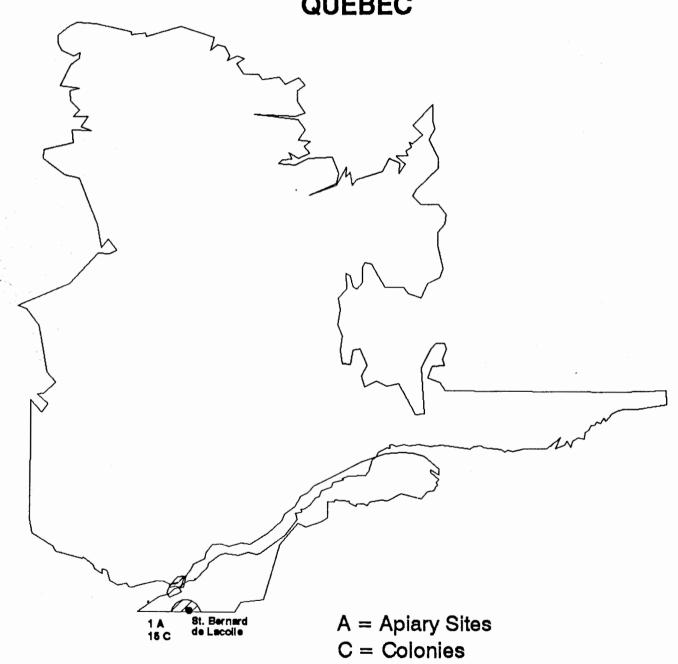
^{*} New Brunswick - All known Colonies within 8 Km of Maine Border Plus 5 additional Apiaries.

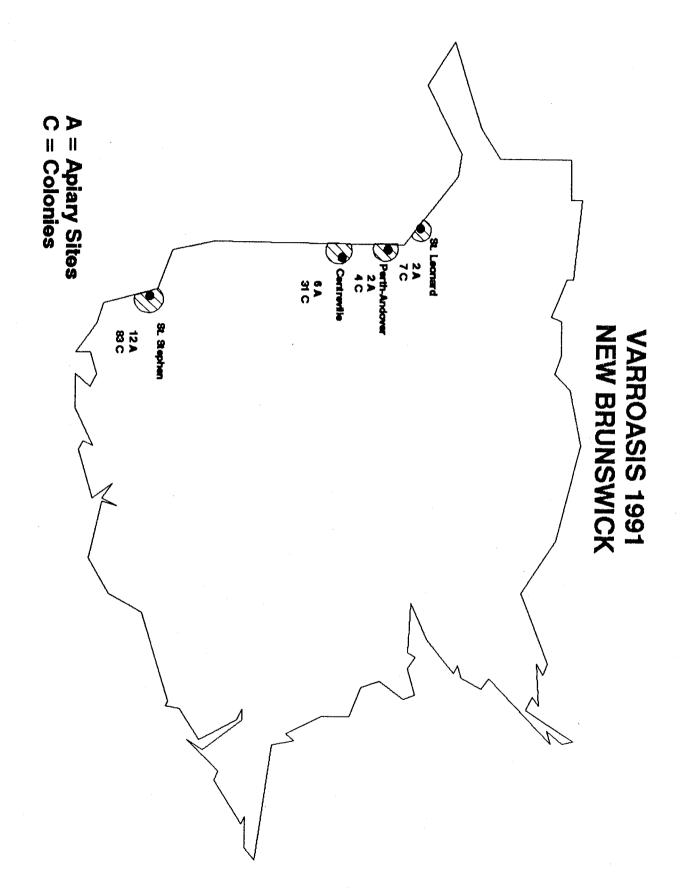
VARROASIS 1991 MANITOBA

Winnipeg Brandon A = Aplary Sites C = Colonies



VARROASIS 1991 QUEBEC





	Ap	iary Sites	Colonies
New Brunswid	k		
St Leona	rd	2	7
Perth-And	dover	2	4
Centrevill	е	6	31
St. Steph	en	12	83
Quebec	:		
St Bernai	d de Lacolle	1	15
Ontario			
Niagara-	on-the-Lake	2	30
Ft. Erie		2	5
Windsor		14	163
Manitoba	(2 producers) 8	273
		49	611

VARROA ACTION PLAN

- DEVELOPMENT 1986-88
- ERADICATION
- NATIONAL MITE ADVISORY COMMITTEE
- WIDESPREAD INFESTATIONS

CONTROL Vs ERADICATION

DECEMBER MEETING OF FED/PROV.
 WORKING GROUP ON HONEY

OUTPUT:

OPTIONS

RATING (Max 850)

•	Properly Applied Existing Varroa Action Plan	720
•	Existing Varroa Action Plan	449
•	Control Zones	424
•	No Control - Treatment Permitted	321

(2 others - not feasible)

INFORMATION REQUIRED:

- Resources Utilized 1991
- Resources Required 1992
 - Finish National Survey
 - Delimiting Surveys
 - Fall 1992 Border Survey

FEDERAL RESOURCE REQUIREMENTS FOR VARROA SURVEYS

		1991 NATION	1991 NATIONAL SURVEY **					
Region	Resource 19	Resources Utilized	Resources Spring 1992	Resources required for Spring 1992 Completion	Delimiting Surv Outbreak Areas Spring	Delimiting Surveys in Ontario Jutbreak Areas Spring 1992	Prop Border Ar Fall	Proposed Border Area Surveys Fall 1992
	(\$)	P/Ds	(\$)	P/Ds	(\$)	P/Ds	(\$)	P/Ds
Atlantic *	\$7,000	35.5	\$1,500	15	\$1,500	5	\$4,000	36
Ouebec •	\$7,720	47.6	0	0	(8 km zone only) \$1,250	16 (+25 km ?)	\$21,450	80
Ontario •	\$3,000 Major participation of province and industry	20	Included in delineating survey estimate	Included in delineating survey estimate	\$55,000	550	\$40,000	400
Manitoba *	\$6,783 Major provincial	51	\$1,980	. 25	\$540	က	\$6,000	52
Sask. *	\$1,900	12.5	\$2,500	26				
Alberta *	0		\$15,000	06				
British Columbia *	\$4,146	23	\$4,500	40				
TOTAL	\$30,549	189.6 PD	\$25,480	196 PD	\$58,290	574 PD	\$71,450	541 PD

249 PD = 1 PY
Total \$185,769 + 1500.6 PD's (6 PY)

**Surveys carried out by teams of one Agriculture Canada inspector with one provincial inspector.

CONCERNS ABOUT EXISTING PROGRAM

- New Brunswick Example
 - Appropriate Surveys & Depopulation Ineffective
 - 1989 1 Mite in 1 Colony
 - 1990 Infestation in 2 Apiaries 12 Colonies
 - 1991 Infestation in 22 Apiaries 125 Colonies
 - 3 Apiaries Reinfested
 - Density of Infestation
- Effectiveness of Test

Smoke Vs Fluvalinate

• Identification of Non-Commercial Beekeepers

FACTORS AFFECTING AGRICULTURE CANADA'S FUTURE ROLE

- RESOURCE AVAILABILITY TO NATIONAL ANIMAL HEALTH PROGRAM (NAHP)
 - O&M FUNDS AVAILABLE DOWN 39% SINCE 1985 (1991\$)
- DISEASE & PEST CONTROL AND COMPENSATION POLICIES REVIEW
 - REVIEW INITIATED SUMMER/FALL '91
 - REPORT PENDING
 - ALL EXISTING PROGRAMS OF NAHP ARE SUBJECT TO PROGRAM DESIGN & PRIORITY PROCESS
 - PROCESS WILL IDENTIFY PROGRAMS FOR REDUCTION/ELIMINATION

- PRIORITIES OF NAHP
 - CONTROL & ERADICATION OF DISEASES AFFECTING HUMAN HEALTH & SAFETY
 - PREVENTION OF ENTRY OF SERIOUS DISEASES
 - CERTIFICATION FOR EXPORT
 - CONTINGENCY PLANNING TO ERADICATE INCURSIONS OF SERIOUS FOREIGN ANIMAL DISEASES.
- PROGRAMS NOT MEETING NAHP PRIORITIES
 - CUT/PRIVATIZED
 - COST SHARED WITH BENEFICIARIES OF PROGRAM
 - COST RECOVERED
- ANTICIPATED COMPLETION DATE MAY '92
- SUMMARY COMMENTS

VARROA COMMITTEE REPORT

The level of the National Fall Varroa Survey for 1991 was again unacceptable. While some provinces were able to complete their survey, others were unable to complete the survey. In Ontario and Alberta the federal survey was not done, due to lack of funding. Any survey work done in these two provinces was carried out by the province, and in Ontario the work was done by volunteer inspectors due to provincial budget cuts.

Positive Varroa infestations were confirmed in New Brunswick, Quebec, Ontario and Manitoba with all finds being in close proximity of the Canadian/United States border. Dr. Brian Hamieson will give and update as to the number of infested colonies in each

province.

On December 12, 1991 the Canadian Honey Council, as part of the Government/Industry Working Group, met with Dr. Jamieson and staff regarding the present Varroa situation in Canada. A reevaluation of the present survey, the action plan and possible alternatives were discussed.

At the end of this discussion it was agreed that a properly applied STATUS QUO program would be the most acceptable means of controlling the Varroa mite.

I would like to make the following recommendations:

- a) Political pressure needs to be applied to all levels of government to ensure that an adequately funded, well planned Annual Fall Survey takes place in 1992, WITH NO EXCEPTIONS.
- b) That the survey be planned well in advance of the fall season so that both supplies and personnel can be lined up to begin work by September 1, 1992, or earlier if needed.
- c) That the sampling level be increased along the high risk border areas and areas of confirmed finds.
- d) That the Federal Government assume its full responsibility from the time of a first confirmed find, both in following the Action Plan and assuming costs for work done from the time of the first find.
- e) That a high priority be put on accelerating the registration of control products for Varroa ie: Apistan and formic acid.

If we find the Varroa is uncontainable at some time in the future, we will need adequate controls to work with.

Respectfully submitted by

Roger Congdon

Roger Congdon Chairman



- 49

Food Production and Inspection Branch

Direction générale, Production et inspection des aliments

Pesticides Directorate Ottawa, Ontario K1A 0C6

TEL: (613) 993-4544 FAX: (613) 998-1312 Your lile Votre référence

Our file Notre référence

December 27, 1991

3325-5-1H1

MEMORANDUM TO GEORGE PATERSON

RE: PESTICIDE REGISTRATION FOR THE HONEY INDUSTRY

Thank you for your memo of December 23, 1991.

As indicated at our meeting with the Federal/Provincial/ Industry Working Group on Honey in December, a representative from the Pesticides Directorate will not be attending the meetings of the Canadian Association of Professional Apiculturists and the Canadian Honey Council to be held in Kelowna in January.

Through the Animal and Plant Health Directorate, we have been made aware of the increased incidence of Varroa mite along the Canada/U.S. border. With respect to the availability of chemicals to control this mite, the Pesticides Directorate cannot comment meaningfully on the regulatory options for a particular compound unless we have received an application to register that compound.

An application has been submitted for the registration of fluvalinate for Varroa mite detection and control and we are currently waiting for the applicant to meet outstanding data requirements (i.e. toxicology, residue, chemistry) before we can continue with the evaluation of this compound. For chemicals such as formic acid, for which no application has yet been submitted, we would encourage the interested and affected parties to develop a coordinated approach and generate an action plan for the desired products, including the names and addresses of the applicants and suppliers and any data which may be available regarding worker safety and residues.

With respect to tracheal mites of honey bees, you are probably aware that officials from the Pesticides Directorate have been working with the Canadian Association of Professional Apiculturists (CAPA) and the Environmental Health Directorate of Health and Welfare Canada to develop the terms and conditions required for the formal scheduling process of menthol for the control of tracheal mites. The scheduling of menthol, once completed, will formally sanction the use of this compound by registered beekeepers under the terms and conditions spelled out in the schedule.



As Gary Hergert will be attending the meetings in Kelowna in January, we would appreciate if, on our behalf, he would convey the message to CAPA that as the scheduling process is expected to take several years to complete, in the interim, Agriculture Canada would not object to the judicious use of menthol for tracheal mite control provided that safe handling procedures and practices are observed which are consistent with the WHMIS requirements developed for other recognized food and industrial applications of menthol and based on the terms and conditions recommended by CAPA and the Environmental Health Directorate (to be finalized by early 1992).

Roy Lidstone

Associate Director

Insecticide and Vertebrate Pest Control

Products Section

Product Management Division

c.c. Mr. Gary Hergert

c.c. Dr. Brian Jamieson

PRESIDENT'S REPORT

ECONOMICS

The Economics with the Canadian beekeeping industry, while improved from 1988, continues to be well below the levels reached in 1981 and 1982. If we look at our expense side of the ledger, just the opposite has occurred with costs mushrooming in the last five years. This leaves producers with little or no room to service debt loads, interest payments, or maintenance on equipment and facilities.

The new Safety Net programs N.I.S.A. and G.R.I.P. may provide long term assistance and stability to our industry when they are made available, however, in the transitional period there conceivably will be further fallouts of producers.

Substantial price increases to the producers must occur within the immediate future if we hope to maintain a productive, sustainable industry that is going to be able to compete in the international market place.

PARASITIC MITES

Varroa infestation of colonies adjacent to the United States border is of an increasing concern to beekeepers. We have positive finds in all border provinces from New Brunswick to Manitoba.

The ability to contain these infestations is going to depend on co-operation of industry, governments and regulatory officials.

The Annual Fall Varroa Survey is essential if we are to be able to detect these infestations as they develop along border areas, however, it must be properly funded and planned in order to be effective.

We must have registered controls available for use if and when we find that it is no longer feasible to eradicate colonies. Alternate products need to be developed that are viewed by the public as being socially acceptable and environmentally friendly. Perhaps formic acid may fit into this category as would menthol for the control of the tracheal mite.

We need the development of a rapid detection system, like ELISA for the tracheal mite and Tobacco smoke for Varroa. Research is needed on the development of resistant bee stocks for the tracheal mite and perhaps in the future, also for Varroa. Although we have a long WANT list regarding the parasitic mites, we recognize that we have a number of highly qualified researchers that are presently working on these problems. We want to congratulate them on the work that has been done to date and support them in their future research efforts.

HAWAIIAN QUEENS

In late January, 1991, the Minister of Agriculture announced that Queen importations would be allowed into Canada from Hawaii. The Canadian Honey Council spent considerable time and effort in trying to obtain assurances from the Minister that if these importations were to take place that a safe protocol would be established, and that the criteria developed should not be diluted in subsequent negotiations with United States officials. Any changes in criteria would have to be approved by C.A.P.A. and the Canadian Honey Council.

Meetings were held in Ottawa on May 17, 1991, to develop this criteria. The Canadian Honey Council was represented at these meetings by John Craighead, whom I wish to personally thank for his

efforts on behalf of the industry.

On December 11, 1991, talks took place in Ottawa regarding the criteria for importation and the responses received from Hawaii.

Dr. Tom Culliney, PH.D. represented Hawaii at these discussions, however, he was unable to give details as to what levels of sampling Hawaii would be able to meet. We have since been sent more information which should be discussed at these meetings. I would also like to point out that the Canadian Honey Council does not have a mandate to pursue this issue.

COMPENSATION FOR LIVESTOCK

A review of compensation levels paid for destruction of livestock under the National Animal Health Program (N.A.H.P.) took place on September 16, 1991 in Ottawa.

It was proposed that caps be established for compensation due to some extremely high costs that N.A.H.P. had incurred when some exotic breeds of animals had to be destroyed due to diseases. The Canadian Honey Council had submitted information on the minimum/maximum rates of compensation paid, dependant on the time of year eradication took place. More information will be available early in 1992.

CHECK OFF

In the fall of 1990, the Canadian Honey Council hired Dale Hansen to investigate the legislation, both Federal and Provincial, plus to discuss the concept of a National mandatory levy with beekeepers across Canada. The industry's initial response was to support the development of a Check-off Plan. Considerable time and effort was spent explaining the concept of a National Agency for a Check-off and the legislation required in each Province to make the program functional. It would appear that most of the provinces prefer to establish a Provincial agency to collect funds from their producers. This Provincial Agency would then remit a portion to the National Agency for promotion and research.

A number of provinces are now actively pursuing the establishment of Provincial legislation. It is essential that producer support is acquired if we hope to have long tern, effective marketing programs that have a properly funded base to work from. The National Honey Board in the United States is a prime example of a successful program. The referendum that was

recently held in the United States showed 90% of the votes returned supported continuation of the program.

I would hope that in Canada, we too could enjoy having this type of support from our Honey industry.

SAFETY NETS

At a meeting in Winnipeg on June 12, 1991, discussions took place on the broad issue of safety nets and what could be done to have the honey industry included in these programs. Discussion also took place on what could be done to improve the Tri-Partite Stabilization program for honey. The Canadian Honey Council was represented at these meetings by our Vice-President Merv Malyon from Brandon, Manitoba.

On October 10, 1001, the Agricultural Minister, the Honourable Bill McKnight announced \$800 million in Farm Support and Adjustment Measure. Of this, \$100 million would be allocated to Horticulture. Honey was lumped under the Horticultural umbrella. Negotiations took place in Winnipeg in late October where Merv Malyon again represented the Canadian Honey Council. A "Hurt" of \$5.2 million was identified for honey. Merv's presentation was strongly supported by the other representatives in the Horticultural sector, particularly from Ontario. On November 21, 1991, it was announced that Honey would be allocated \$2 million, which is approximately 40% of the calculated "Hurt", but on an equal level to that afforded other commodities in Horticulture.

Discussions took place December 10, 1991, regarding the allocation and distribution of the funds. The Canadian Honey Council Executive unanimously recommended that \$.5 million be directed to first line defence. ie: research and promotion. The remaining \$1.5 million being paid directly to the beekeepers as a cash payout, using the National Tri-Partite Stabilization program for honey, as the mechanism to distribute these funds. Opportunities should be given to bring the non-compliants back into the program.

RESIDUES

A recent find of a non registered product in Honey creates problems for both the regulatory officials and the industry.

It is essential that we continue to emphasize the danger of using such products and the possible consequences if residues of such products are detected.

GOVERNMENT/INDUSTRY WORKING GROUP MEETING

A working group meeting was called for December 11 and 12, 1991. The meeting took place in Ottawa. The participants of the meeting met with various Agriculture Canada officials in an attempt to get some of the issues back on track. This meeting was in answer to some of the concerns that the Council had. Some concern was raised that this may have been an infringement on the CAPA and CHC Annual Meetings. The Council viewed these meetings as an opportunity to bring concerns to the Agriculture Canada people in

an attempt to have them resolved at the CAPA and CHC Annual Meetings.

I wish to thank Council Delegates and Executives for their support during the past year. Our Vice-President, Merv Malyon, spent a good deal of time and effort representing Council at safety net meetings. It was through his work that the Canadian Honey Industry was able to access the FSAM II funding.

I also wish to thank Linda for her support and work for the Council during this past year.

Respectfully submitted by

Kogu Congdon

Roger Congdon,

President

SECRETARY'S REPORT

January 9, 1992

This is the time of year when I sit at the computer to write this report and wonder just what I have done during the past year. I seem to always have something that is important at the moment to do and my desk never really gets cleared. But when it comes to specifics, sometimes I just about draw a blank.

The beginning of the year saw the office taking over the responsibilities of the Marketing Co-ordinator plus the regular duties along with the check-off. After the last Annual meeting of the Canadian Honey Council in January 1991, the committee members of the Marketing Plan met and decided that I would be allowed to employ an additional employee for two days a week. So I came home and went about advertising for the position. I hired a lady from down that lived close by. She ended up not working all that long as she found a full time position in Nipawin. I then went back to the applications and saw a young school lad that had finished his grade twelve in January, 1991. He was very computer literate and it should have worked out very well, except that he was not satisfied with the amount of money that he earned at the Council (or so it seemed) as he started stealing money from my purse. R.C.M.P. caught and charged him in October. Since then we have not had anyone helping in the office.

The Marketing activities will be covered in a report on Friday morning, so I will not elaborate on them. I enjoyed working with the promotion of our product, HONEY, but did not have the time to spend doing them.

The Check-off did not involve very much time of us here at the office, as when Dale Hansen was hired, I am sure that we also hired his wife, Sue. She kept the expenses all sorted out and made it very easy for the office. Dale did most of his own letters and we only had the task of distribution from time to time. Dale was very organized and required very little of our time to assist him.

The past year we have had a very noticeable drop in the membership. If my memory serves me correctly, when I took over the job six years ago we were sending the newsletter to approximately 550 - 600 beekeepers in Canada. The last newsletter, we sent a total of 340 out to members and Agriculture Canada people. This is a real loss in the number of members. It is scary when you stop to ponder just where it is going. Will we become a cottage industry, or will we be able to maintain our status quo?

We have published four newsletter over the past year. Hopefully we will be able to get things back on track and have a bi-monthly publication like we are supposed to. I am looking into a program for the computer that will do most of the work at home and then we can either have it copied or have it commercially printed. I am not sure what the directive of the new executive will be. I also am always looking for news of the beekeeping

community. so please help me to keep your publication interesting,

by sending along articles of events in your province.

The Special Assistance through the third line of defence program has been a lot of work. I would like to commend Merv Malyon for his continued efforts to get HONEY included in the pay out. He was able to convince them that the honey industry has been as hard hit as other segments of agriculture. His dog eared persistence has paid off for you the membership. We owe Merv a very big hand of gratitude for his long hours of work in getting us included in the pay out. Thank Merv.

I would like to thank The Government officials, both Provincial and Federal for all the assistance that they have given to me this past year. Also, I would like to thank you the membership and delegates for the opportunity to work for you this past year. I would personally like to thank the Executive this past year. It was hard to get someone to come forward to serve on the Executive last January, but you that repeated your term and J. Craighead who came on as an Executive Member, I would especially like to thank you for the hard work and the many hours of your own time that you have given the membership this past year. It has given me great pleasure to have worked with the members of C.A.P.A. this past year. I owe them one BIG THANKS for their assistance and hard work on behalf of the Canadian Beekeeping Industry.

Respectfully submitted by

Linda Gane

Secretary-Treasurer

CANADIAN HONEY COUNCIL - GENERAL FUND AND RESEARCH FUND BALANCE SHEET As At October 31, 1991

UNAUDITED

	\$
ASSETS	
CURRENT ASSETS Accounts receivable - *NOTE 2 Inventory	36,620 <u>116</u> 36,736
CAPITAL ASSETS Office equipment - *NOTE 3	591
	<u>37,327</u>
LIABILITIES	
CURRENT LIABILITIES Bank indebtedness - *NOTE 4 Accounts payable - *NOTE 5 Accrued accounting Prepaid revenue - *NOTE 6	38,377 1,582 650 <u>150</u> 40,759
ACCUMULATED DEFICIT	
ACCUMULATED DEFICIT	(3,432)
	<u>37,327</u>
APPROVED ON BEHALF OF THE BOARD	
Director	. 1
Director	•
"The Review Engagement Report and accompanying notes are an integral part of the financial statements."	

THIBODEAU HEINCKE
Public Accountants

CANADIAN HONEY COUNCIL - GENERAL FUND AND RESEARCH FUND STATEMENT OF ACCUMULATED DEFICIT For the Year Ended October 31, 1991

UNAUDITED

	\$
BALANCE, at beginning of year	(1,606)
Surplus (Deficit) for the period - General Fund	(1,876)
Surplus for the year - Research Fund	50
BALANCE, at end of year	(3,432)
Made up as follows:	
General Fund Surplus	(4,389)
Research Fund Surplus	 957
	(3,432)

CANADIAN HONEY COUNCIL - GENERAL FUND STATEMENT OF INCOME AND EXPENSES For the Year Ended October 31, 1991

UNAUDITED

	\$
INCOME	
Membership fees - *NOTE 7	. 42,859
Annual meeting	3,112
Advertising - newsletter	262
Cafdi grant	10,300
Equipment rental	681
Marketing contract	11,000
Interest income	21
	<u>68,235</u>
EXPENSES	650
Accounting	650
Annual meeting	3,097
Awards and donations	270
Advertising	210
Bank charges	1,844 30
Corporation filing fee	2,082
Fax and copier lease Insurance	200
Memberships and subscriptions	592
President's honorarium	1,500
Office supplies	5,592
Other	613
Salaries and benefits	23,967
Telephone	1,023
Travel	2,915
Workers compensation	42
Check-off expenses	25,336
	69,963
Operating Deficit	(1,728)
Depreciation	<u>148</u>
DEFICIT FOR THE YEAR	<u>1,876</u>

CANADIAN HONEY COUNCIL - RESEARCH FUND STATEMENT OF INCOME AND EXPENSES For the Year Ended October 31, 1991

UNAUDITED

			\$
INCOME Interest			50
EXPENSES	7		0
OPERATING INCOME		e ma	<u>50</u>

CANADIAN HONEY COUNCIL - GENERAL FUND AND RESEARCH FUND STATEMENT OF CHANGES IN FINANCIAL POSITION For the Year Ended October 31, 1991

UNAUDITED

м	

OPERATING ACTIVITIES Deficit for the year	(1,826)
Items not affecting cash:	140
Depreciation	148
Accounts payable decrease	(3,291)
Prepaid revenue decrease	(940)
Accounts receivable increase	(35,581)
Accrued liabilities decrease	(864)
7 ROOT HUMANIAN AND AND AND AND AND AND AND AND AND A	(42,354)
	(
DECREASE IN FUNDS for the period	(42,354)
FUNDS ON HAND at beginning of year	3,977
FUNDS ON HAND (bank indebtedness) at end of year	(<u>38,377</u>)

CANADIAN HONEY COUNCIL - GENERAL FUND AND RESEARCH FUND NOTES TO THE FINANCIAL STATEMENTS For the Year Ended October 31, 1991

UNAUDITED

NOTE 1 - ACCOUNTING POLICIES

Depreciation is provided on office equipment on the diminishing balance basis at 20% per annum.

Inventory is valued at cost.

NOTE 2 - ACCOUNTS RECEIVABLE

GST receivable		926
OST Tecetvable		
Due from National Honey Marketing Plan	35	,277
Due from Tri-Country Symposium		417
Due Hom III country symposium		,620
	20	,020

NOTE 3 - OFFICE EQUIPMENT

At cost			2,640
Less: Accumulated depreciation			2,049
•		. * (<u>591</u>

NOTE 4 - BANK INDEBTEDNESS

Consists of:

Petty cash		(138)
General account		(27,527)
Research account	* .	(958)
Demand loans		<u>67,000</u>
		<u>38,377</u>

NOTE 5 - ACCOUNTS PAYABLE

Trade	•	25.0	960
Receiver General - Payroll remittances			596
Due to Fred Rathje Memorial Fund	·	5.3	26
•			1,582

CANADIAN HONEY COUNCIL - GENERAL FUND AND RESEARCH FUND NOTES TO THE FINANCIAL STATEMENTS For the Year Ended October 31, 1991

UNAUDITED

- 2 -

NOTE 6 - PREPAID REVENUE

	\$
Membership fees	150
NOTE 7 - MEMBERSHIP FEES	
Sustaining	3,400
Beekeepers	5,859
Delegate	27,250
Packing Plant	3,150
Suppliers	200
Supporters	3,000
	42 859

CANADIAN HONEY COUNCIL

General Account

Interim :	Statement	Nov.	1,	1991	_	January	1,	1992
-----------	-----------	------	----	------	---	---------	----	------

Opening balance	(4389.00)
Income	
11100m0	
Bank loan\$10,000.00	
Petty Cash\$ 60.00	
transfer (Packers' Assoc,) 300.00	
Memberships	
sub total 15,123.00	
	The state of the state of the state of
Expenses	
Office and Hive Lights\$ 1,352.00	
Travel	
Wages 1,148.00	
fax machine	
Telephone	
Transfer (Packers' Assoc.) 300.00 Awards	
sub total 10,013.00	
Due from Marketing Account 15,333.00	
Closing Balance	\$16 043 00
Crosting paramoe	• • • • • • • • • • • • • • • • • • •

resolutions: 1. Moved by J. Paradis, seconded by C. Pullein

minor use registration

Whereas there is a need to fast track the registration of new substances for pest control and bee diseases in the beekeeping industry such as benolate, formic acid, dichlorobenzene, etc.: therefore

Be it resolved that the Canadian Honey Council request that Agriculture Canada facilitate a program for Minor Use Registration...carried.

ACTION: The executive of the CHC have been in fairly close contact with the CAPA Chemical Committee regarding Minor Use Registration of controls for the mites. This was discussed at the "Working Group Meetings" and much dialogue has transpired throughout the year towards this end.

smuggling

2. Moved by J. Paradis, seconded by C. Pullein
Due to the serious consequences that could result
by the smuggling of queen bees into Canada from
Quarantined areas and because this has already
occurred with a minimal fine being imposed by Canada
Customs.

Be it resolved that the Canadian Honey Council inform the Federal Government of the seriousness of such a crime with a request for a minimum fine of \$25,000.00. Mover and seconder agreed to delete the words "by Canada Customs".

The resolution now reads:
Due to the serious consequences that could result
by the smuggling of queen bees into Canada from
quarantined areas and because this has already
occurred with a minimal fine being imposed.
Be it resolved that the Canadian Honey Council
inform the Federal Government of the seriousness of
such a crime with a request for a minimum fine of
\$25,000.00....carried.

ACTION: A formal letter was written to the government in Ottawa and also letters were sent supporting officials in British Columbia when an instance occurred.

3. Moved by J. Paradis, seconded by R. Bacon

Whereas the Alberta Beekeepers' Association operating budget in 1991-92 may experience cuts in many areas relative to the 1991 budget, and whereas the merit of funds allocated to the Canadian Honey Council may come under review; therefore

Be it resolved that the Canadian Honey Council

review its membership policy and seriously consider reinstating the \$300 Club to increase representation relative to regional hive counts, and thereby increase participation from the most commercial segment of our industry...defeated.

for: Ron Bacon
Jean Paradis

Jean Marc Labonte

Against: Jean-Pierre Chapleau

Colin Pullein Merv Malyon Bill Nash Ralph Lockhart

ACTION: no action

4. Moved by J-P. Chapleau, seconded by B. Nash

Be it resolved that the Canadian Honey Council make representation to Agriculture Canada, that the levels of sampling for varroa mites in the years 1989 and 1990 have been inadequate and that a more comprehensive program be developed for subsequent years....carried.

ACTION: This was done in a formal letter to the Minister of Agriculture as well as coming up at the "Working Group Meeting" and also conveyed to Dr. Jamison and staff on many occasions.

5. Moved by C. Pullein, seconded by J. Paradis
Whereas a duplication exists in presentations to
CAPA and the CHC and
Whereas the economic cost of a lengthy convention
is becoming excessive.
Be it resolved that the Canadian Honey Council
initiate a committee with CAPA to combine the
meetings with respect to presentations and
streamline the business sessions....carried.

ACTION: A great effort was made by Dr. Cynthia Dupree-Scott, secretary of CAPA to bring the two groups together on the Wednesday morning (1st morning of CHC Annual Meeting). It could be expanded on in future if it is the wish of both CHC and CAPA to accommodate more government officials.

6. Moved by B. Nash, seconded by J. Paradis
thanks for hosting meeting Be it resolved that the Canadian Honey Council
thank the Federation des Producteurs de Miel du
Quebec and the province of Quebec for hosting the
50th Annual Meeting of the Canadian Honey
Council....carried.

ACTION: Done both verbally and formally.

7. Moved by R. Lockhart, seconded by C. Pullein

importation of buckfast stock Whereas tracheal mites pose a serious threat to
the Canadian Beekeeping Industry.

Be it resolved that the Canadian Honey Council
support the limited importation of Buckfast stock
from England to the University of Guelph for
breeding purposes, subject to the regulations as
imposed by Agriculture Canada importation
regulations....carried.

ACTION: The Executive of the CHC worked with G. Otis and Dr. Wm. McElheran and staff towards this end.

8. Moved by R. Lockhart, seconded by M. Malyon

**Moved by R. Lockhart, seconded by M. Malyon

**Moved by R. Lockhart, seconded by M. Malyon

**Moved by R. Lockhart, seconded by M. Malyon

**Be it may not be possible to import Buckfast bee stock from England,

Be it resolved that the Canadian Honey Council support the limited importation of Buckfast queens, eggs and or semen from breeding programs in Denmark and/or Sweden to the University of Guelph breeding project, subject to the importation regulations imposed by Agriculture Canada.....carried.

ACTION: virtually the same as #7.

9. Moved by R. Lockhart, seconded by C. Pullein
Whereas Nova Scotia is looking to diversify it's genetic base in bee's and is looking for stock that is adapted to the maritime climate.

Be it resolved that the Canadian Honey Council support the Nova Scotia proposal to import Buckfast eggs and semen from England subject to Agriculture Canada importation regulations. To be released to a Nova Scotia Queen breeder....carried.

ACTION: ?????? Not sure about this one. I guess that it falls in line with the two previous resolutions.

Moved by R. Congdon and seconded by B. Nash

Whereas Dr. S.C. Jay has indicated his intention to
retire from his position at the University of
Manitoba effective January 1, 1991, and
Whereas the beekeeping industry has greatly
benefited from the research, teaching and extension
conducted by Dr. Jay over the past 30 years,

Be it resolved that the Canadian Honey Council extend its sincere thanks to Dr. Jay in appreciation for his dedication and his excellent contribution to the beekeeping industry....carried.

ACTION: This was done in many ways by the CHC Executive. It was conveyed to him personally at the MBA Annual Meeting when Roger made an effort to attend this meeting and honour Dr. Jay.

11. Moved by J.P. Chapleau, seconded by C. Pullein

european research task force Whereas the Tracheal and Varroa are more widely
spread in Europe, and
Whereas the European research community have had
many additional years to work on this problem, and
Whereas publication of research material is as much
as three years after completion of the work.
Therefore be it resolved that the Federal Government
establish and pay for a task force to visit the
European Researchers for discovery of information
on mite controls...withdrawn.

ACTION: no action

12. Moved by R. Congdon, seconded by C. Pullein

buckfast stock at Guelph Whereas the Buckfast stock of honeybees has been

brought to the University of Guelph under quarantine

and have met the criteria of being free of known

diseases and pests, therefore

Be it resolved, that this stock be released to

Ontario's Queen Breeders Association for testing and

evaluation...defeated

Recorded vote called for:
for: C. Pullein
Against: R. Bacon, B. Nash, M. Malyon, J-P.
Chapleau, J.M. Labonte
Abstained: J. Craighead, R. Congdon, J. Paradis, R.
Lockhart.

ACTION: no action

13. Moved by B. Nash, seconded by C. Pullein

Be it resolved that the Canadian Honey Council request that the Federal Government extend the ban on importations of honeybees from the U.S. for another two years.

amendment moved by J. Paradis and seconded by J.M. Labonte

That the motion be amended by adding the word "Continental" before the words U.S. moved by B. Nash and seconded by J-P. Chapleau that

this motion be tabled until after the other resolutions regarding Hawaii...will come in again as 16.

ACTION: see #16

14. Moved by J. Paradis, seconded by R. Bacon

criteria for importing Bawaiian queens Be it resolved that the Canadian Honey

Council request the CHC-CAPA Importation Committee
and Canada Agriculture to cooperate in a scientific
study concerning the Hawaiian issue. The results
of these discussions would include scientific
recommendations (ie: criteria) under which Hawaiian
queens may be imported into Canada....carried...5
for, 4 opposed, 1 abstained.

ACTION: Still ongoing. Criteria was developed by Ag. Canada in consultation with both CAPA and the CHC. The CHC did not have a mandate to enter into this type of dialogue, so, the CHC took part in the consultations, after expressing the fact that they were only present at the meeting to safe guard the rest of the Canadian Beekeeping Industry.

15. Moved by J. Paradis, seconded by J. M. Labonte import bawaiian queens into western canada Whereas the recommendation of the "Hawaiian Bee Mission" indicates that honeybee queens could be imported into Canada with little risk, and Whereas there are no scientific reasons to continue the ban on queens from Hawaii, and Whereas an additional source of young queens during early spring would be economically beneficial to commercial beekeepers, especially in Western Canada, therefore Be it resolved that the Canadian Honey Council request Agriculture Canada and CAPA to initiate procedures, as soon as possible, that would permit the importation of queens from Hawaii into Western Canada....defeated Recorded vote called for For: J. Paradis, R. Lockhart, J.M. Labonte Against: B. Nash, M. Malyon, J-P. Chapleau, C. Pullein Abstained: J. Craighead, R. Bacon, R. Congdon

ACTION: no action

16. Number 13 brought back to the floor.

no 13 brought back amendment...defeated
motion...carried

ACTION: Done both to the Ministers' office and at the "Working Group Meeting".

Moved by R. Bacon, seconded by B. Nash
Whereas returns from honey production are below the cost of production and
Whereas interest costs are a major part of operating expenses, therefore
Be it resolved that the Canadian Honey Council request Agriculture Canada to maintain the interest free provision of the APCA program beyond the current crop year...carried.

ACTION: Done formally to the Minister of Agriculture and at the "Working Group Meeting".

18. Moved by M. Malyon, seconded by J-P. Chapleau registration of fluvalinate Be it resolved that the Canadian Honey Council make representation to Zoecon encouraging them to take the necessary steps to have fluvalinate registered in Canada....carried.

ACTION: J. Gruszka, Chairman of the CAPA Chemical Committee has been in contact with officials from Zoecon to discuss this. Also, Roger and Doug McRory stopped and talked to them again in early December to encourage them to take the necessary steps required to have fluvalinate registered in Canada.

19. Moved by J-P. Chapleau, seconded by B. Nash

Be it resolved that the Canadian Honey Council

continue to investigate the possibility of hosting
a meeting of Apimondia....carried.

ACTION: Still ongoing. Don Dixon has been working on this and will be giving a very detailed report at the CHC Annual Meeting.

20. Moved by M. Malyon, seconded by B. Nash

national honey tripartite program Be it resolved that the Canadian Honey

Council encourage the administrators of the National

Tri-Partite Program (both Provincial and Federal)

to establish lines of communication with their

respective producer groups....carried.

ACTION: This was done at the meetings of the Tri-partite committee meetings and was discussed many times at the "Working Group Meetings". The Executive met with Mr. Pidgeon on many occasion to discuss the stabilization plan.

21. Moved by R. Lockhart, seconded by J. Craighead

Whereas, there has been 3 unrelated finds along the Maine-New Brunswick border, therefore Be it resolved that the Canadian Honey Council ask the Federal Government to expand the current 8 km sampling zone along the New Brunswick-Maine border to not less than 24 km....defeated.

ACTION: No action taken.

25. Moved by R. Bacon, seconded by M. Malyon

Be it resolved that the Canadian Honey Council investigate and evaluate the G.R.I.P. and N.I.S.A. programs and any other programs which would be able to bring financial relief to the beekeeping industry....carried.

ACTION: R. Bacon and M. Malyon have been working on this and at the present time, we will not be offered the enhanced NISA program as was offered to the farmers. Rather, we should be offered NISA in the coming year, but it will not be enhanced, to our knowledge at this time.

Moved by R. Congdon, seconded by R. Bacon 26. Whereas some packers are selling honey marked use of word "organic" "organic" and Whereas there are no regulations referring to the word "organic" associated with honey in either federal or provincial acts or regulations, and Whereas it is virtually impossible to ensure that drua (which would chemical antibiotics), pesticide, insecticide, herbicide, fertilizer, etc. has been used in the apiary or within a radius of 2 miles thereof for a minimum period of three years, therefore Be it resolved that the Canadian Honey Council recommend to both the Federal and Provincial governments that the use of the word "organic" be specifically banned from honey containers as a misleading deceptive marketing and ploy....defeated.

ACTION: No action taken.

27. Moved by J-P. Chapleau, seconded by J. Paradis

continue efforts on levy Be it resolved that the Canadian Honey Council

continue with its efforts to establish a National

Levy system for the purposes of promotion and

research....carried.

ACTION: The CHC had Mr. Dale Hansen hired from November 1990 until March 1991 to look into the federal and provincial legislation regarding the check-off program. It has presently been read and

tabled at the National level and hopefully it will become law early in the new year. Mr. Hansen worked with the provincial associations to enable them to ensue that companion legislation be in place in the provinces. At the present time, most of the provinces are doing what has to be done to come on side.

28. Moved by M. Malyon, seconded by B. Nash
Given that sodium sulphathiazole has not been found
in honey in the past two years,
Be it resolved that the requirement for sulpha
testing of honey be destined for export to the
United States and for interprovincial movement be
dropped....carried.

ACTION: This has been taken to the F.P.&I. Branch of Ag. Canada for consideration. Mr. C.P. Erridge will probably be addressing this in his presentation to the CHC at the Annual Meeting.

29. Moved by J. Craighead, seconded by R. Bacon
thanks government representatives Whereas our industry has benefited and
continues to benefit from several Federal and
Provincial programs, and
Whereas Federal and Provincial government
representatives attend and participate in our annual
meetings and the industry working group, therefore
Be it resolved that the Canadian Honey Council
express its thanks to these representatives and
their governments....carried.

ACTION: This has been done in many ways, but probably not in a really, really formal way. We are always expressing our gratitude to both Provincial and Federal Government representatives for their hard work and sincere interest in our beekeeping Industry. Probably each and every one of them deserve a gold metal for dealing with the many problems that have plagued our industry in the past few years. We could never say thanks enough for there efforts. We always remember to thank the Minister of Agriculture for the staff's that are under him and work on our behalf.

30. Moved by M. Malyon, seconded by B. Nash

Be it resolved that the Canadian Honey Council make representation to Agriculture Canada that the levels of sampling for varroa mites in the years 1989 and 1990 have been inadequate that a more comprehensive program be developed for subsequent years....carried.

ACTION: See number 4, they are very similar and handled together.

31. Moved by J. Paradis, seconded by J. Craighead

registration of benelate and formic acid Be it resolved that the Canadian Honey

Council pursue the registration of benelate and
formic acid for use on honeybees for the control of
honeybee diseases....carried.

ACTION: Still ongoing.

32. Moved by J-P. Chapleau, seconded by B. Nash

support Quebec in tri-partite stabilization Be it resolved that the Canadian Honey

Council supports late entry of Quebec in the

National Tripartite Stabilization Program for honey

with full retroactivity....carried.

ACTION: The CHC Executive has been very supportive of the beekeepers in Quebec being allowed entry into the National Tripartite Stabilization Plan.

33. Moved by J. Craighead, seconded by R. Congdon

honey regs - "honey shipper" Be it resolved that the Canadian Honey Council

investigate the possibility of Agriculture Canada

re-instating the "honey shipper" classification and

encourage them to do so if the Canadian Honey

Council executive deems it desirable....withdrawn

ACTION: No action taken.

34. Moved by J-P. Chapleau, seconded by J. Paradis

packer opportunity in National Promotion Considering that the National Promotion
for Honey would be beneficial to the Canadian
Packers, and
Considering the financial participation of the
Packers to the promotion program would result in an
increased efficiency of the promotion, and
Considering such a participation would encourage the
producers to support the program, therefore
Be it resolved that the Canadian Honey Council offer
the Canadian Packers the opportunity to invest in
the National Promotion Program....carried.

ACTION: Dialogue has taken place between the CHC Executive and Dale Hansen and the Packers' along these lines. It is presently in limbo until the rest of the legislation is in place and the Provincial Associations make their formal commitment to the National Organization (the CHC).

35. Moved by J.M. Labonte, seconded by C. Pullein

Be it resolved that the provincial apiarists continue their efforts to ensure a pure honey product free from all chemical residue at the beekeeper level....carried.

ACTION: Every effort is taken to educate the beekeepers about the dangers of using products that could result in contamination of our HONEY. The Provincial Apiarists are continually going the extra mile to ensure that the producer is well informed.

36. Moved by J.M. labonte, seconded by C. Pullein

Be it resolved that the Canadian Honey Council
formulate a crisis plan in the event of negative
medial related to honey products....carried.

ACTION: In consultation with M. Winston, we are ready to address the AHB issue if it occurs in Canada or we have the media phone with questions. All other issues related to honey and honey products will be handled by the CHC office. (Along with expertise provided by the different departments and officials concerned).

37. Moved by J. M. Labonte, seconded by B. Nash

levy concept supported by packers Be it resolved that the Packers Association support the concept of the national check off levy provided that it can be appropriately structured and are prepared to co-operate with domestic regional marketing and promotional activities....carried.

ACTION: The CHC is pleased to know that the Canadian Honey Packers' Association agrees in principal to the check-off program. It is with great anticipation that this program will all come together and benefit both the Packer and the Producer. This past year the Marketing Plan provided some of its funds towards in-store demos of brand name product. It was well received by the participating packers.

Apimondia Organizing Committee

Report on Feasibility Study of Offering To Host Apimondia in 1997

Following the 1991 CAPA/CHC Annual meetings, I reviewed the concerns related to making a decision on bidding to host Apimondia with Roger Congdon. It was agreed that the initial short list of cities to be investigated would include Vancouver, Calgary, Edmonton, Toronto and Montreal. I had previously corresponded with the secretary of Apimondia to determine information related to space requirements, timing, etc. I was advised that the next Apimondia conference would be at Beijing, China in 1993, followed by a location to be determined in Europe in 1995. The earliest potential date that Canada could bid for the conference would be for 1997 and this would have to be done at the meeting in Beijing.

I made initial contacts with the tourist and convention bureaus in each of the Canadian cities in the early summer, and determined that there was a considerable amount of interest in hosting a convention of this size.

These initial contacts were followed by on-site reviews of convention facilities and discussions with the appropriate convention and tourist representatives in each of the cities. Following is the schedule of city visits:

Montreal	October 17
Toronto	October 18
Calgary	November 20
Edmonton	November 21
Vancouver	November 22

Transportation, meal and accommodation expenses were paid for by the respective cities visited.

The main goals of my visits to the various locations were:

- 1. To determine the level of both financial and "in kind" support that would be provided for both the Canadian bid and the organization of the conference.
- 2. To review convention and hotel facilities in each location.

At each location I discussed the conference in detail and presented a skeletal timetable of work that would need to be done to host the conference in 1997 (see attachment 1) and presented relevant information on drafting a budget to host the conference (see attachment 2).

I asked each city to prepare a formal proposal before December 31, 1991 that would include a list of the services and support that they would be willing to provide as well as a budget proposal for the conference.

I further indicated that I intended to present this information at the CAPA/CHC meetings at Kelowna in January, 1992 and I hoped that at that time decisions would be made on:

- 1. whether or not to proceed with a bid to host the Apimondia conference in 1997.
- 2. the Canadian location for the conference.

I would recommend that a joint CAPA/CHC committee be struck at the meetings in Kelowna to review the proposals submitted by the cities and make recommendations on the above questions by January 10, 1992.

Respectfully submitted,

Don Dixon

TIMETABLE FOR PREPARATION TO HOST APIMONDIA - 1997

1991 - Review potential Canadian locations for Apimondia conference - Assess feasibility of presenting bid to Apimondia determine levels of support and assistance to organize and promote the conference in Canada - Presentation of report to CHC and CAPA Jan. 1992 -- review of potential locations review of levels of assistance offered - Make decision on whether or not to proceed or request more information - Formation of core organizing committee - Apr. 1992 - If required, obtain additional information Canadian locations and sponsors Summer 1992 - Advise Apimondia of intention to present bid for 1997 conference - Request information from Apimondia on presentation of bid Sept. 1992 - July 1993 - Preparation of bid to be presented at next meeting of Apimondia at Beijing (China) - Begin initial arrangements to reserve meeting and hotel space in host city - Establish tentative proposals for pre conference tours May - June 1993 - Circulation of advance promotional portfolio to voting delegates - Presentation of bid to 1993 Apimondia conference at Aug. 1993 Beijing Oct. 1993 - Formation of expanded organizing committee promotion - pre and post conference tours travel and accommodation - scientific

Jan. 1994 - June 1995 - Finalize basic agenda of activities and promotion strategy

entertainmentspouses program

Aug. 1995	- Promote Canadian conference to Apimondia at general meeting in Europe - 1995
1996	 Promotion of 1997 conference to member organizations, countries and individuals Call for papers and corporate displays
1996 - 1997	- Intensive North America promotion of 1997 Apimondia conference
Jan Sept. 1997	- Open Canadian conference office
Sept. 1997	- Apimondia conference - Canada

BUDGET PREPARATION - APIMONDIA - 1997

1992 - 1993	- Preparation of bid to be presented to Apimondia August 1993
	- Preparation of and circulation of advance promotional portfolio to Apimondia Executive Council - 15 members
	- Delegation to 1993 Apimondia conference at Beijing - Presentation of bid - Cocktail reception for Executive Council
1994	- Formation of Expanded Organizing Committee
	- Preparation of promotional display and material for next- Apimondia conference
1995	- Delegation to 1995 Apimondia conference in Europe - Promotion of Canadian location in 1997
	- Preparation of international promotional material and advance registration
1996	 Promotion of 1997 conference to member organizations, countries and individuals - Call for papers
	- Intensive North American promotion - Posters - T-shirts(?)

Conference Requirements

Convention facilities - 5 days late August or September 1997

1 Room - 2000 - 3000 seating 4 Rooms - 150 seating each

1 Room - office - secretary, photocopying, typing, fax, etc.

1 Room - Commercial Displays, 10,000 - 15,000 ft

Translation Facilities - English, French, German, Spanish, Russian, possibly Japanese

Jan - Sept 1997 - Open Canadian conference office - telephone, fax, etc.

Income Sources

Individual Registration - \$200.00/person Corporate Display Space - \$1,500.00/each Corporation Contributions

Canadian Agri-Food Development Initiative Agri-Food Development Branch Agriculture Canada

BEESTOCK IMPROVEMENT PROGRAM

FOR IMPROVING CANADIAN SELF-RELIANCE IN BEESTOCK

UPDATED DECEMBER 23, 1991

A program to aid Canadian beekeepers in producing queen bees and over-wintering honeybees was announced, by the Minister of Agriculture, the Honourable Don Mazankowski, on December 27, 1989. The program involved \$200,000 in funding from Agriculture Canada's "Canadian Agri-Food Development Initiative", which contributes 50% of the costs of appropriate projects. Matching funds from provinces and industry boosted availability of funds to over \$400 000.00. The program was prompted by a ban on honeybee imports from the United States to prevent infestation of varroa parasitic mites. The purpose was to provide technology transfer and applied research in order to reduce beekeepers reliance on imported beestock and to develop methods of detection and control of parasitic mites.

As of September 1, 1990, fourteen contracts totalling \$393,822.00 (\$200,171.00 CAFDI) were established and one program valued at \$29,800 (\$14,900 CAFDI) was pending, awaiting submission of project details. As of December 23, seven projects were completed, six projects remained active, one was cancelled and one project is still pending. The New Brunswick project was cancelled from the Beestock Improvement Project in favour of using funds from the Federal/Provincial Agricultural Agreement which was more generous in providing funding for the technology transfer in a bilingual format. The project still pending involves funding travel costs for an Agriculture Canada scientist and suitable arrangements within CAFDI guidelines have not yet been arranged.

All projects listed below have been approved by the Federal/Provincial Working Group on Honey. The working group has representation from federal and provincial governments, as well as the Canadian Honey Council. Only two new beestock related projects have been submitted to CAFDI for consideration since the Ministerial allotment. A joint Alberta/Ontario project was proposed to study the effect of irradiation on hives infected with American Foulbrood. The contactors have not followed through with recommended proposal changes. A proposal has been received from Quebec to fund the services of a researcher from France to present his methods of biological control of tracheal mites.

BEESTOCK IMPROVEMENT PROGRAM PROJECTS

TITLE: Advanced Beekeeping Workshops

RECIPIENT: Nova Scotia Beekeepers Association

TOTAL COST: \$5,710 CAFDI CONTRIBUTION: \$2,855

CONTACT: Norm Donovan
PROJECT COORDINATOR: Gary Hergert
PROVINCIAL APIARIST: Dick Rodgers

Two workshops were held; one on instrumental insemination and the other on over-wintering of honey bees. The workshop on over-wintering involved the services of a national expert, along with appropriate hand-out literature. The workshop on instrumental insemination involved training of a local expert followed by a "hands-on" seminar for provincial beekeepers. Training of a local expert ensures that technology continues to be available in the Maritimes. A final report including hand-outs provided at the seminars was received and distributed to all provincial apiculturists.

Project completed

TITLE: Beekeepers Workshop

RECIPIENT: Prince Edward Island Beekeepers

Association in cooperation with the Nova Scotia Beekeepers Association and the New

Brunswick Beekeepers Association

TOTAL COST: \$3,000 CAFDI CONTRIBUTION: \$1,500

CONTACT: Larry Cosgrave
PROJECT COORDINATOR: Gary Hergert
PROVINCIAL APIARIST: Chris Prouse

A workshop on over-wintering bees was appended to the annual Maritime Beekeepers' tour which was held in Prince Edward Island in 1990. Following the tour, beekeepers were able to attend one of two workshops presented by Margriet Wyborn from Simon Frazer University. Also involved in the project was the purchase, demonstration and testing of queen-bee over-wintering kits. A final report was received and distributed to all provincial apiculturists.

Project completed

TITLE: Beekeepers Workshops

RECIPIENT: New Brunswick Beekeepers Association

TOTAL COST: \$5,000

CAFDI CONTRIBUTION:

CONTACT:
PROJECT COORDINATOR:
PROVINCIAL APIARIST:
Bruce Palmer

Workshops in New Brunswick were withdrawn in favour of holding workshops sponsored by the Canada\New Brunswick Agricultural Development Agreement.

Project cancelled

TITLE: Identification and Development of

Canadian Honeybee Stocks resistant to

Tracheal Mite.

RECIPIENT: British Columbia Bee Breeders'

Association

TOTAL COST: \$33,750 CAFDI CONTRIBUTION: \$20,000

CONTACT: Elizabeth Huxter
PROJECT COORDINATOR: Mike Southwood

At least 100 lines of bee stock were collected and subjected to tracheal mites, in an effort to find stocks that are resistant. Resistant stocks were crossed and will be retested to at least a second generation. This project has been extended to the 1991-92 season to allow evaluation of overwintering ability.

Project underway

TITLE: Educational Program to Improve Bee

Breeding

RECIPIENT: Ontario Beekeepers Association

TOTAL COST: \$6,500 CAFDI CONTRIBUTION: \$3,250

CONTACT: Pat Westlake

PROJECT COORDINATOR: Gary Hergert/Chantal Sicotte

PROVINCIAL APIARIST: Doug McRory

A seminar on honeybee breeding technology was held with Dr. Susan Cobey, Ohio State University, as a guest speaker. A four day advanced course on instrumental insemination was held at the University of Guelph, a workshop on banking of queen bees was held with Margriet Wyborn, Simon Frazer University, as guest speaker. Purchase of a microscope and instrumental insemination device was removed from this project in favour of outright purchase by the Ontario Beekeepers Association. A final report including hand-outs provided at the seminars was received and distributed to all provincial apiculturists.

Project completed

TITLE: Compilation of a Manual for Bee-Keeping

RECIPIENT: Ontario Beekeepers Association

TOTAL COST: \$7,000 CAFDI CONTRIBUTION: \$3,500

CONTACT: Pat Westlake
PROJECT COORDINATOR: Gary Hergert
PROVINCIAL APIARIST: Doug McRory

The Ontario Beekeepers Association supplied assistance to Dr. Scott-Dupree to compile a manual on bee-keeping. The manual is presently being printed and will be made available to all Eastern provinces for publication in their own formats. A copy of the "Ontario Beekeeping Manual" have been forwarded to provincial apiculturists.

Project completed

- 8J -

TITLE:

Evaluation and Development of Mite

Resistant Honeybees

RECIPIENT:

Ontario Beekeepers Association

TOTAL COST: CAFDI CONTRIBUTION: \$12,000

\$6,000

CONTACT:

Pat Westlake/Paul Montoux

PROJECT COORDINATOR: PROVINCIAL APIARIST: Gary Hergert Doug McRory

The Ontario Beekeepers Association, with CAFDI assistance, is funding a research assistant to work with Dr. Gard Otis and Dr. Cynthia Scott-Dupree, University of Guelph, to help in work on evaluating and developing mite resistant honey bees. The work includes testing of quarantine methodology to allow experimental importation of bees that offer potential for mite resistance. Bees were imported from the United Kingdom and compared to domestic stains for mite resistance at a New York State Apiary. Initial results do not indicate significant mite resistance of imported bees. The final project report has been forwarded to all provincial apiculturists.

Project completed

TITLE:

Queen Banking and Instrumental

Insemination Facility

RECIPIENT:

Ontario Beekeepers Association

TOTAL COST: CAFDI CONTRIBUTION: \$27,000

\$13,500

CONTACT:

Pat Westlake/Paul Montoux Gary Hergert/Chantal Sicotte

PROJECT COORDINATOR: PROVINCIAL APIARIST: Doug McRory

The Ontario Beekeeping Association are making modifications to a bee keeping facility at the University of Guelph to allow experimental and educational facilities for instrumental insemination and for over-wintering bees. The project includes provision of a part-time research assistant to demonstrate techniques. A final report is not available.

Project completed

TITLE:

Queen Rearing Workshops

Fairview College

RECIPIENT: TOTAL COST:

\$30,356

CAFDI CONTRIBUTION:

\$12,000

CONTACT:

Denis McKenna

PROJECT COORDINATOR:

Mike Southwood PROVINCIAL APIARIST: Kenn Tuckey

Fairview College provided advanced hands-on training at four locations in the Prairie provinces to educate beekeepers to produce their own queen bees. Locations included: Brandon, Saskatoon, Brooks and Fairview. This project has been amended to allow secondary workshops and project costs have been reduced from \$30,356 to \$24,000.

TITLE: Self Reliant Honey-Bee Program RECIPIENT: Alberta Beekeepers Association

TOTAL COST: \$147,362 CAFDI CONTRIBUTION: \$73,816

CONTACT: James O. Smith
PROJECT COORDINATOR: Mike Southwood
PROVINCIAL APIARIST: Ken Tuckey

The Alberta Beekeepers Association are cooperating with Fairview College to carry out a program to improve Canadian self-reliance in honeybee stock. Work will include:

1. To determine the effectiveness of formic acid and menthyl formulations on the control of tracheal mites.

 To evaluate methods of nuclei separation and addition of queen cells, as a means to increase colony numbers quickly.

3. To evaluate Fairview College stock of bees for mite resistance.

All work is in liaison with Agriculture Canada Research Station, Beaverlodge.

Project underway

TITLE: Incubator Over-Wintering of Queens in

Presence of Bees

RECIPIENT: University of Laval

TOTAL COST: \$20,000
CAFDI CONTRIBUTION: \$10,000
CONTACT: J.P. Perron
PROJECT COORDINATOR: G. Hergert
PROVINCIAL CONTACT: J. Marceau

The project is to investigate methods of over-wintering queens in incubators, in the presence of worker bees and various food preparations. The project commenced in the spring of 1991 after an extensive literature review and consultation wit Dr. Tibor Szabo, Beaverlodge Research Station.

Project underway

TITLE: Industry Check-Off System APPLICANT: Canadian Honey Council

ESTIMATED COST: \$30,000
CAFDI CONTRIBUTION: \$15,000
CONTACT: Dale Hansen
PROJECT COORDINATOR: Gary Hergert

The Canadian Honey Council proceeded to establish a national check-off system to allow the industry to obtain funding for research, promotion and other costs involved with improving the honeybee industry in Canada. A representative visited all producing provinces to discuss check-off issues and representation was made to the federal government. Legislation was tabled in Parliament on December 12, 1991 to allow establishment of agencies to collect a mandatory industry check-off.

Project completed

TITLE: Development of a Monoclonal Detection

UJ

Method, Specific to the Honey-Bee

Tracheal Mite

APPLICANT: Ontario Beekeepers' Association with

financial support from all producing

provinces

ESTIMATED COST: \$55,500 CAFDI CONTRIBUTION: \$27,750

CONTACT: Don Nelson

PROJECT COORDINATOR: Gary Hergert/Mike Southwood

The project is to provide assistance to develop Enzyme Linked Immunosorbant Assay (ELISA) to detect parasitic mites in honeybees. The successful system would greatly decrease analysis time for processing large numbers of samples for the presence of tracheal mites.

Project underway

TITLE: Development of a Colorimetric,

Phenyloxidaze or Uric Acid Test Specific

to Tracheal Mites

APPLICANT: Ontario Beekeepers' Association with

financial support from all producing

provinces

ESTIMATED COST: \$22,000 CAFDI CONTRIBUTION: \$11,000

CONTACT: Dr. Steve Liu

PROJECT COORDINATOR: Gary Hergert/Mike Southwood

The project is to provide assistance to Dr. Liu, Beaverlodge Research Station, to test and develop enzyme or metabolic products and techniques that may be suitable indicators for rapid detection of tracheal mites.

Project underway

Projects Pending

TITLE: Investigate Virus Types that may be

Specific and Pathogenic to Tracheal Mites

APPLICANT: Ontario Beekeepers' Association with financial support from all producing

provinces

ESTIMATED COST: province \$29,800

ESTIMATED CAFDI

CONTRIBUTION: \$14,900

CONTACT:

PROJECT COORDINATOR:

The project is to provide assistance in the examination of Tracheal mite specimens from the British Isles, Italy, France and North America, for pathogenic virus that are specifically fatal to mites and do not affect honeybee performance. The project is still pending alternate arrangements for travel expenses for Dr. Steve Liu, Beaverlodge Research Station.

Project pending

PREPARED BY: GARY HERGERT/RE

(613) 995-9554, EXT.: 3285

gh\b\cafdibee.gh



Agriculture Canada

Food Production and Inspection Branch

Direction générale, Production et inspection des aliments

Agri-Food Communiqué Information Letter agro-alimentaire

Dairy, Fruit and Vegetable Division 2255 Carling Avenue Ottawa, Ontario K1A 0Y9

October 16, 1991

DFV-L-03-91(S)

MEMORANDUM TO: Operators of Registered Honey Establishments

SUBJECT: Honey Regulations, amendment I.D. # 89006 - Operation and Trade

The Honey Regulations are being amended as part of a project to make the various commodity regulations administered by the Food Inspection Directorate as uniform in wording as possible in areas affecting the registration of establishments, their operation and maintenance, and in areas affecting interprovincial and international trade. This is designed to make it easier for food processors who handle a variety of food commodities to comply with the various regulations as the regulations will contain identical or very similar requirements. Enforcement action taken by inspectors will also be made more uniform.

Division du lait, des fruits et des légumes 2255, avenue Carling Ottawa (Ontario): **K1A 0Y9**

Le 16 octobre 1991

DFV-L-03-91(S)

NOTE DE SERVICE AUX: Exploitants des

établissements

agréés

(mlel)

Règlement sur le miel, modification Objet:

nº 89006 - Exploitation et commercialisation

Le Règlement sur le miel est en voie d'être modifié dans le cadre d'un projet visant à rendre, dans la mesure du possible, le libellé des divers règlements sur les denrées, qui relèvent de la Direction de l'inspection des aliments, plus uniforme au chapitre de l'agrément des établissements, de leur exploitation et de leur entretien, et du commerce interprovincial et Pour les exploitents qui manipulent international. plusieurs sortes de denrées alimentaires, il sera plus facile de se conformer aux différents règlements parce que ceux-ci renfermeront des exigences identiques ou semblables. En outre, les mesures d'application prises par les inspecteurs seront plus uniformes.

The existing Honey Regulations prescribe rather minimal requirements for registered establishments. An earlier amendment published in the Canada Gazette. Part I, on August 5, 1989, reworded and expanded upon the provisions and procedures relating to plant registration, the suspension and cancellation of registrations and the seizure, detention, forfeiture and disposal of honey. The current amendments expand upon the physical conditions respecting registered establishments including their location and construction, enhance provisions respecting their operation and maintenance, reword the areas affecting interprovincial and international trade, sampling, inspection, lot identification and records retention. remove outdated packaging and labelling provisions and introduce new exemptions for novelty packs, bulk containers and test marketing.

Some specific changes to take note of in these amendments are outlined below:

- Small Containers any size up to and including 250 g will be a standard size for prepackaged honey.
- Bulk Containers any size larger than 5 kg measured in multiples of 1 kg will be a standard size for bulk honey.
- 3) Novelty Containers any size up to and including 250 g will not require special authorization.
- 4) Test Marketing the Director may authorize exemptions from packaging and labelling requirements for a period up to 24 months for test marketing purposes.
- 5) Imports honey may only be imported from a country which has grades, standards and a system of inspection at least equivalent to those existing in Canada. An exemption may be given where the importer provides satisfactory evidence that the honey meets Canadian health and safety requirements.

Dans le règlement actuel, les exigences relatives aux établissements agréés sont quelque peu faibles. Dans une modification du règlement qui a été publiée dans la Gazette du Canada le 5 août 1989, les dispositions et procédures relatives à l'agrément des établissements. à la suspension et au retrait des agréments et à la saisie, la rétention et la disposition du miel ont été récrites et élargies. Les présentes modifications visent à elargir les dispositions relatives aux conditions physiques des établissements agréé, y compris l'emplacement et la construction, accordent une plus grande importance à leur exploitation et à leur entretien et fournissent un nouveau libellé pour les parties relatives au commerce interprovincial et international. à l'échantillonnage, à l'Inspection, à l'identification de lot, au maintien de documents et de dossiers, abrogent les dispositions sur l'emballage et l'étiquetage qui sont périmées et ajoutent au règlement de nouvelles exemptions pour des contenants de fantaisie, et les gros contenants et pour le marché d'essai.

Veuillez prendre note des modifications sulvantes :

- 1) Petits contenants tout contenant d'au plus 250 g pourra servir de contenant régulier pour le miel préemballé:
- Gros contenants tout contenant de plus de 5 kg, en multiples de 1 kg, pourra servir de contenant régulier pour le miel en vrac;
- Contenants de fantaisie tout contenant d'au plus 250 g peut être utilisé sans autorisation spéciale;
- 4) Marché d'essal le directeur peut autoriser, aux fins de marché d'essal, une période d'exemption d'au plus 24 mois pour les exigences du règlement.
- 5) Importation L'importation du miel ne peut se faire que de pays dont les catégories, les normes et le système d'inspection sont au moins les mêmes que ceux qui existent au Canada. Une exemption peut être accordée si l'importateur fournit une preuve acceptable que le miel est conforme aux exigences canadiennes de santé et de sécurité des aliments.

- 3

A copy of the proposed amendments is attached. Your review of the amendments and any comments you may wish to make are invited. Please submit your response by November 15, 1991 to your Agriculture Canada, Dairy, Fruit and Vegetable Regional Program Manager or to Don Crosby, Chief of Legislation, Dairy, Fruit and Vegetable Division, Halldon House, 2255 Carling Avenue, 5th Floor, Ottawa, Ontario, K1A 0Y9.

(613) 995-5433 ext 4724 Automated answering system: (613) 995-5473 ext 4724 FAX: (613) 993-8511

Please note that no response will be considered as acceptance of the amendments as proposed.

Vous trouverez ci-jointe une copie des modifications proposées. Je vous invite à les examiner et à formuler tout commentaire que vous jugez pertinent. Veuillez faire parvenir vos observations, au plus tard le 15 novembre 1991, à votre gestionnaire régional de programmes de la Division du lait, des fruits et des légumes d'Agriculture Canada, ou à M. Don Crosby, Chef de la réglementation, Division du lait, des fruits et des légumes, Halldon House, 2255, avenue Cariling, 5° étage, Ottawa (Ontario) K1A 0Y9.

(613) 995-5433, poste 4724

Répondeur automatique :
(613) 995-5473, poste 4724

Téléc. : (613) 993-8511•

Veuillez noter que si nous ne recevrons aucun commentaire de votre part, nous en conclurons que vous approuvez les modifications.

Le Directeur associé, Section de la réglementation et de la vérification J. F. Standish

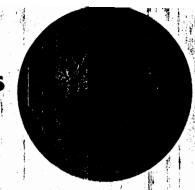
J.F. Standish
Associate Director

J. F. Standish

Legislation and Audit Section

encl./p.i.

Canadian Agri-Food Export Opportunities



AGRI-FOOD INDUSTRY MARKET STRATEGIES AIMS

The Marketing Challenge

In response to increasing global competitiveness in the agri-food industry, Canadian agri-food associations are developing and implementing comprehensive market strategies. The current competitive trading environment in both domestic and export markets makes it essential that industry and government resources be directed toward activities which will produce the greatest benefit to the sector. In order to encourage the development of effective market strategies that will provide a framework for government support to national and major regional associations, federal government departments have initiated a process called Agritood Industry Market Strategies, or AIMS.

Departments participating in AIMS are Agriculture Canada, External Affairs and International Trade Canada (EAITC), Industry, Science and Technology Canada (ISTC), and Western Economic Diversification Canada (WED).

AIMS is responsive to directions established by the national Agri-food Policy Review which reinforced the concept that industry must lead market development activities. The federal government's role is to facilitate access to markets through partnerships with industry, thereby combining private and public resources.

The Industry Response

Associations representing 18 sectors of the agrifood industry have committed themselves to the development and implementation of strategies to enhance their ability to respond to well-defined market opportunities. Through long-term strategic planning, associations are able to identify priority markets for new and existing value-added products. Strategies generally include the following elements:

- a comprehensive forecast of the nature and quality of market demand for up to five years. and a rationale for establishing selected market priorities;
- mathorough evaluation of the capacity of the sector to satisfy the prospective demand in terms of production, and technological and competitive ability;
- (m) a strategic goal for each market for achievement over a three to five year period;
- a description of annual market development and production activities designed to achieve the strategic goals over the first three years of the plan.



AGRI-FOOD INDUSTRY MARKET STRATEGIES AIMS

Industry/Government Working Groups-Partnership in Action

As part of the AIMS initiative, production and marketing officers from Agriculture Canada, EAITC and ISTC are collaborating with agri-food associations through the establishment of working groups. Officers supply intelligence about target markets, and analyze data to identify market opportunities. These working groups also coordinate government actions in cases where industry strategies rely on government-industry partnership for implementation.

Participating Associations

Nine agri-food sectors have completed initial market strategies, while nine other sectors have plans in various stages of completion. The stage of completion for each association is dependent on such factors as association infrastructure and resources. Ongoing reviews and formal annual updates of plans are essential elements of the strategic planning process in order to ensure that plans reflect changing market conditions.

The following organizations are taking part in AIMS:

- Canada Beef Export Federation
- Canada Beef Breeds Council
- Canada Grains Council
- Canadian Association of Animal Breeders
 - Semex Canada
- Canadian Livestock Exporters Association
 - Avrshire Canada
 - Holstein Canada
 - Jersey Canada
- Canadian Dehydrators Association
- Canadian Forage Council
- Canadian Honey Council
- Canada Pork International
- Canadian Seed Trade Association
- Canadian Special Crops Association
- Canadian Specialty Food Association
- Canadian Swine Breeders Association
- Canola Council of Canada
- Fédération des producteurs acéricoles du Québec
- Flax Council of Canada
- Food Institute of Canada
- Potatoes Canada
- Wild Blueberry Association of North America

AIMS

Industry Goals and Objectives
Market Priorities
Market Demand Forecasting
Product Competitiveness Evaluation
Sector Supply Capability
Market Development Activities

Responsive to Industry
Access to Markets Abroad
Market Support Programs
Government Coordination
Market Intelligence
Market Opportunities Analysis

For more information about AIMS, please contact:

Elwood Hodgins
International Programs Directorate
Agri-food Development Branch
Agriculture Canada
1st Floor, West
240 Spark St.
Ottawa, Ontario, K1A 0C5

Ottawa, Ontario, K1A 0C TEL: (613) 993-6671 FAX: (613) 995-0949



CANADIAN HONEY COUNCIL NATIONAL HONEY MARKETING PLAN BALANCE SHEET As At March 31, 1991

	1991 \$	1990 \$
ASSETS		
CURRENT ASSETS Cash Accounts receivable - *NOTE 2	0 <u>69,268</u> <u>69,268</u>	244 39,918 40,162
FIXED ASSETS	<u>7,935</u>	<u>7,935</u>
	<u>77,203</u>	48,097
LIABILITIES AND ACCUMULATED	SURP	LUS
CURRENT LIABILITIES Bank indebtedness Advance repayable - *NOTE 3 Accounts payable - *NOTE 4 Prepaid contributions	61,100 125 900 <u>0</u> 62,125	(4,364) 5,000 27,996 <u>6,500</u> 35,132
ACCUMULATED SURPLUS	<u>15,078</u>	12,965
	<u>77,203</u>	48,097
APPROVED ON BEHALF OF THE BOARD		

Director

"The Auditors' Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL NATIONAL HONEY MARKETING PLAN STATEMENT OF ACCUMULATED SURPLUS For the Year Ended March 31, 1991

		1991 \$	1990 \$
BALANCE, at beginning of the year as previously stated		12,967	509
Prior Period adjustment - *NOTE 7		(2)	0
BALANCE, as restated		12,965	509
Surplus for the year		2.113	12,456
BALANCE, at end of the year	•	15,078	12,965

"The Auditor's Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL NATIONAL HONEY MARKETING PLAN STATEMENT OF REVENUE AND EXPENSES For the Year Ended March 31, 1991

	1991 \$	1990 \$
REVENUE		
Contributions - Provincial Associations - *NOTE 5	48,500	48,500
- Market Research	6,000	0
- Canadian Honey Council	0	751
Grants - Government of Canada	48,873	46,738
Interest	483	1,998
Other	76	13
	103,932	98,000
		-
EXPENSES	*	
Audit	900	780
Bank charges	128	283
Consultant / contract	25,506	27,034
Insurance	0	195
Interest expense	75	0
Legal	4,280	0
Market research	0	40,000
Marketing and promotion projects - *NOTE 6	57,708	0
Memberships	0	329
Miscellaneous	14	0
Office expenses	1,663	1,603
Photographs	0	219
Public relations	0	365
Rent - office	378	1,472
- copier and fax	2,485	2,425
Salaries - administration	0	1,608
Subscriptions	0	371
Telephone	2,501	1,523
Translation	2,640	0
Travel	<u>3,541</u>	_ 7,337
	101,819	85,544
SURPLUS FOR THE YEAR	2,113	_12,456
BORI LOS FOR THE TEAR	2,113	<u> 12,456</u>

"The Auditor's Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL NATIONAL HONEY MARKETING PLAN STATEMENT OF CHANGES IN FINANCIAL POSITION For the Year Ended March 31, 1991

\$

OPERATING ACTIVITIES Surplus for the year	2,113
Cash provided by (applied to) operating working capital Accounts receivable increase Accounts payable decrease Prepaid contributions decrease	(29,350) (26,971) (6,500) (60,708)
DECREASE IN FUNDS for the year	(60,708)
FUNDS ON HAND at beginning of year	_(392)
INDEBTEDNESS at end of year	61,100

"The Auditor's Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL NATIONAL HONEY MARKETING PLAN NOTES TO THE FINANCIAL STATEMENTS March 31, 1991

NOTE 1 - ACCOUNTING POLICIES

The financial statements have been prepared in accordance with generally accepted accounting principles except in the case of fixed assets. Fixed assets are not depreciated nor are they reduced by government assistance.

NOTE 2 - ACCOUNTS RECEIVABLE

	1991	1990
)	Ф
Provincial contribution	8,500	3,000
Grant - CAMDI	59,570	36,900
Due from consultant	93	18
GST input tax credit recoverable	<u>1,105</u>	0
	<u>69,268</u>	39,918

NOTE 3 - ADVANCES REPAYABLE

Is an advance from the Canadian Honey Council - General Fund. This amount bears no interest and is not subject to specific repayment terms.

NOTE 4 - ACCOUNTS PAYABLE

	1991	1990
	\$	\$
Coopers & Lybrand Consulting Group	0	26,500
Lucie Campeau - contract fee	0	494
Copier rent	0	222
Audit	900	<u>780</u>
of the second se	900	27,996

CANADIAN HONEY COUNCIL NATIONAL HONEY MARKETING PLAN NOTES TO THE FINANCIAL STATEMENTS March 31, 1991

NOTE 5 - CONTRIBUTIONS - PROVINCIAL ASSOCIATIONS

		1991 \$	7 * 1 *	1990 \$
				2.000
British Columbia		3,000		3,000
Alberta	1	14,500		14,500
Saskatchewan		10,500		10,500
Manitoba		10,500		10,500
Ontario		6,000		6,000
Quebec		3,000		3,000
New Brunswick		500		500
Nova Scotia		500		500
		48,500		48,500

NOTE 6 - MARKETING AND PROMOTION PROJECTS

어느 하는 그녀는 교육 사는 그림은 이 이 의원을 하셨다.	
Recipe leaflets	117
Customer and store research	7,500
Honey brochures	10,575
Public relations kits	7,597
Cookbooks	7,625
Posters	11,794
Logo development	7,500
Demonstrations and shows	5,000
	57,708

NOTE 7 - PRIOR PERIOD ADJUSTMENT

A prior period adjustment is recorded to reduce the 1990 CAMDI grant by \$2. Prior year's figures have been restated to reflect this adjustment.

CAHADIAN HONEY COUNCIL

NATIONAL HONEY MARKETING PLAN

Financial Statement from April 1, 1991 - Jan 1, 1992

Bank Balance April 1, 1991	\$(61,100.00)
Income	V
Bank Loans\$47,000.00 Sale of recipes93.00	, N. 18
cafDI	
Expenses	
Press Releases \$ 100.00 Office expenses 1,493.00 Lease fax, copies 1,434.00 Insurance 150.00	7
Phone	
Outstanding	
Bank Loan	•
Balance as of January 1, 1992	(22,242.00)

NATIONAL CHECK-OFFS

Amendment of the Farm Products Marketing Agencies
 Act (FPMAA) will provide for the establishment of
 national promotion and research agencies for farm
 products.

Background

- Check-offs respond to requests from the agricultural sector to have legislation for a national check-off system to fund market promotion and research activities for farm products.
- Consultations with agri-food groups, and provinces, have been held to ensure that the proposed check-off system will best meet the needs of industry.

Amendment of the FPMAA

- The FPMAA currently provides for national marketing agencies.
- Amendments will provide enabling legislation for national promotion and research agencies.
- The FPMAA was chosen for check-off agencies because it already contains virtually all the necessary provisions.
- However, use of the FPMAA for check-offs was identified as a concern because it is widely considered to be a supply management Act.
- This concern has been addressed by proposing an entirely new section of the Act for distinct check-off agencies.
- Existing provisions of the Act that concern national supply management will not be revised in any way.

Consequential Changes

- To reflect the expanded scope of the FPMAA, the name of the Act is being changed to the Farm Products Agencies Act.
- Similarly, because the authority of the National Farm
 Products Marketing Council will extend to promotion and research agencies, the name of the Council will change to the National Farm Products Council.
- Otherwise, however, the duties and powers of the Council are unaffected by the check-off amendments.

The National Check-Off System

- Promotion and research agencies will be funded by check-offs (levies) on interprovincial trade and, where included in a promotion and research plan, check-offs on exports and imports.
- Check-offs can be mandatory or refundable, depending on the plan developed by an industry group.
- Levies on intraprovincial trade will, of course, require provincial cooperation and participation.
- All farm products will be eligible for check-offs, except products regulated under the Canadian Wheat Board Act (wheat and barley in the CWB area).
- Check-offs can also be applied to imports of raw and processed farm products (e.g. steers and beef).

Agency Members

- For a promotion and research agency that does not include levies on imports, a majority of agency members shall be primary producers.
- However, where imports are levied, producers and importers will together comprise a majority of agency members, and be represented in proportion to their respective shares of the domestic market subject to a minimum of one seat for producers and one seat for importers.
- The domestic market will be defined as the total intraprovincial, interprovincial, import and, where included for check-off purposes, export trade.

Establishment of Promotion and Research Agencies

- Associations representing a significant number of primary producers can request that the National Farm Products Council inquire into the merits of establishing a promotion and research agency for one or more farm products.
- The Council will then report its recommendations to the Minister of Agriculture, including terms of an appropriate promotion and research plan.
- However, the Council shall not recommend the establishment of an agency unless it is satisfied that a combined majority of producers, or a combined majority of producers and importers, of one or more farm products in Canada, or in the region of Canada to which the recommendation relates, is in favour.
- Finally, the Governor in Council may establish, by proclamation, a promotion and research agency where satisfied there is the necessary majority support.

Plebiscites

 To determine majority support, the Governor in Council may request that each concerned province carry out a plebiscite of producers and, where imports are to be included, importers as well.

Exclusion of Start-Up Grants

 Promotion and research agencies will not be eligible to receive the \$100,000 start-up grant available for marketing agencies.

Verification of Imports

 Authority will be granted under the Customs Act to access customs information. Promotion and research agencies will be able to designate, in writing, any person or class of persons entitled to this information.

CANADIAN HONEY COUNCIL NATIONAL CHECK-OFF PROJECT BALANCE SHEET As At March 31, 1991

\$

ASSETS

CURRENT ASSETS

Accounts Receivable - CAFDI

14,433

LIABILITIES AND SURPLUS

CURRENT LIABILITIES

Accounts Payable		1,354
Due to Canadian Honey Council		<u>13,079</u>
Duo to Cumulan Izono, Council		14,433
	· -	

SURPLUS

<u>Nil</u>

14,433

"The Auditors' Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL NATIONAL CHECK-OFF PROJECT STATEMENT OF REVENUE AND EXPENSES As At March 31, 1991

		1991
		\$
REVENUE		
Grant - Agriculture Canada Contribution - Canadian Honey Council	er e	14,433 14,432
Contribution - Canadian Troncy Council		28,865
EXPENSES	- Andreas - Andr	
Administration - Audit	400 708	
- Office and Telephone - Contract Services	1,500	2 610
- Miscellaneous Subcontract Compensation	10	2,618 15,757
Subcontract Travel		10,490 28,865
SURPLUS		NIL

"The Auditors' Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL NATIONAL CHECK-OFF PROJECT NOTES TO THE FINANCIAL STATEMENT As At March 31, 1991

NOTE 1 - ACCOUNTING POLICIES

The financial statements have been prepared in accordance with generally accepted accounting principles.

NOTE 2 - PROJECT COMMENCEMENT AND TERMINATION

By agreement with Agriculture Canada, the project was to commence on October 15, 1990 and terminate on March 31, 1991.

CANADIAN HONEY COUNCIL - FRED RATHJE MEMORIAL FUND BALANCE SHEET As At October 31, 1991

UNAUDITED

\$

CURRENT ASSETS
Cash in bank
Due from General Fund

SURPLUS

CAPITAL RESERVE - *NOTE 2

ACCUMULATED SURPLUS

\$

\$

A S S E T S

6,851

26

6.877

SURPLUS

5,440

4.437

APPROVED ON BEHALF OF THE BOARD

Director

Director

"The Review Engagement Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL - FRED RATHJE MEMORIAL FUND STATEMENT OF INCOME AND EXPENSES For the Year Ended October 31, 1991

UNAUDITED

INCOME
Interest

EXPENSES
Awards and donations
Bank charges

Loss for the Year

ACCUMULATED SURPLUS, at beginning of period

1.471

ACCUMULATED SURPLUS, at end of period

1.437

"The Review Engagement Report and accompanying notes are an integral part of the financial statements."

CANADIAN HONEY COUNCIL - FRED RATHJE MEMORIAL FUND NOTES TO THE FINANCIAL STATEMENTS October 31, 1991

UNAUDITED

NOTE 1 - ACCOUNTING POLICIES

Donations and interest earned are recorded on receipt and not accrued.

NOTE 2 - CAPITAL RESERVE

The rules of the fund prohibit the use of donations received for fund activities. Donations received during the year are transferred to a capital reserve.

1991-92 PROPOSED BUDGET

INCOME			
Annual Meeting	\$ 3,500.	00	
Delegate	\$ 24,000.	00	
Packing Plants & Suppliers	\$ 600.	00	
Memberships	\$ 600. \$ 12,400. \$ 1,000. \$ 20,000.	00	
Newsletter	\$ 1,000.		
Marketing Contract	\$ 20,000.	00	
Administration FSAMII	\$ 16,000.	<u>00</u>	
TOTAL	\$ 77,500.	.00	
			1000
EXPENSES			
Accounting	\$ 650.		
Annual Meeting	\$ 3,200.		
Awards & Donations	\$ 300.		
Bank Charges	\$ 500.		
Corporation Filing Fee	\$ 30.		
Insurance	\$ 350.	00	
Memberships & Subscriptions	\$ 600.		
President's Honorarium	\$ 2,000. \$ 6,000.		
Office Supplies	\$ 6,000.		
Miscellaneous	\$ 600.	00	
Salaries & Benefits	\$ 25,000.	00	
Telephone	\$ 5,000.	00	
Travel	\$ 9,000.	00	
Workers' Compensation	\$ 50.	00	
TOTAL	\$ 53,280.	00	
			04 000 00
SURPLUS	A 10 000		24,220.00
TO MARKETING PLAN	\$ 10,000.	00 <u>\$</u>	10,000.00
Photo Copier		\$	14,220.00
Lease - Purchase			